

# **Techcom Securities Joint Stock Company**

Financial statements

For the period from 1 January to 30 June 2023



# Techcom Securities Joint Stock Company

## CONTENTS

	<i>Pages</i>
General information	1 - 2
Statement of financial position	3 - 6
Income statement	7 - 9
Cash flow statement	10 - 12
Statement of changes in owners' equity	13
Notes to the financial statements	14 - 48

# Techcom Securities Joint Stock Company

## GENERAL INFORMATION

### THE COMPANY

Techcom Securities Joint Stock Company ("the Company") is a joint-stock company established and operating under the License of Securities Business No.125/GP-UBCK issued by the State Securities Commission on 30 May 2018. Techcom Securities Joint Stock Company was converted to legal form from Techcom Securities Company Limited according to Decision No.222/QD-UBCK on 19 March 2018.

As at 30 June 2023, total charter capital of the Company is VND 2,176,994,200,000 according to the amended License No.54/GPDC-UBCK granted by the Chairman of State Securities Commission on 30 June 2023.

The principal activities of the Company are securities brokerage, proprietary trading, underwriting services, custody services, securities investment advisory and margin lending service.

The Company's Head Office is located at 27th, 28th and 29th floor, C5 D'Capitale Building, No.119 Tran Duy Hung street, Trung Hoa ward, Cau Giay district, Hanoi, according to the amended License No.60/GPDC-UBCK granted by the Chairman of State Securities Commission on 13 July 2022.

### BOARD OF DIRECTORS

Members of the Board of Directors during the period and at the date of these financial statements are as follows:

Name	Title	Election date
Mr. Nguyen Xuan Minh	Chairman	Elected on 31 May 2018
Mr. Phan Thanh Son	Member	Elected on 31 May 2018
Ms. Nguyen Thi Thu Hien	Member	Elected on 26 April 2019
Mr. Alexandre Charles Emmanuel Macaire	Member	Elected on 28 April 2022
Mr. Darren Neale Buckley	Member	Elected on 28 April 2022
Mr. Kalyanaraman Sivaramakrishnan	Member	Elected on 26 April 2023
Mr. Le Huy Hoang	Member	Resigned on 26 April 2023

### BOARD OF SUPERVISION

Members of Board of Supervision during the period and at the date of these financial statements are as follows:

Name	Title	Election date
Mr. Dang Van Khai	Head of the Board of Supervision	Elected on 31 May 2018
Ms. Hoang Thi Kim Cuc	Member	Elected on 31 May 2018
Ms. Le Thi Thu Huong	Member	Elected on 26 April 2023
Mr. Dao Kien Trung	Member	Resigned on 26 April 2023

# Techcom Securities Joint Stock Company

## REPORT OF MANAGEMENT

### MANAGEMENT

Members of the Management during the period and at the date of these financial statements are as follows:

Name	Title	Election date
Ms. Nguyen Thi Thu Hien	Chief Executive Officer	Elected on 27 October 2016
Ms. Pham Dieu Linh	Deputy Chief Executive Officer	Elected on 10 October 2018
Ms. Bui Thi Thu Hang	Deputy Chief Executive Officer	Elected on 30 June 2020
Ms. Tran Thi Thu Trang	Deputy Chief Executive Officer	Elected on 05 November 2021
Ms. Nguyen Thi Hoat	Deputy Chief Executive Officer	Elected on 05 November 2021
Mr. Nguyen Tuan Cuong	Deputy Chief Executive Officer	Elected on 20 August 2022
Mr. Ngo Hoang Ha	Deputy Chief Executive Officer	Elected on 4 May 2023

### LEGAL REPRESENTATIVE

The legal representative of the Company during the period and at the date of these financial statements is Mr. Nguyen Xuan Minh, Chairman of the Board of Directors.

Ms. Nguyen Thi Thu Hien, Chief Executive Officer is authorized by Mr. Nguyen Xuan Minh to sign the accompanying financial statements in accordance with the Letter of Authorization 010/2018/UQ-CT dated 14 August 2018.

STATEMENT OF FINANCIAL POSITION  
as at 30 June 2023

Code	ITEMS	Notes	30 June 2023 VND	31 December 2022 VND
<b>100</b>	<b>A. CURRENT ASSETS</b>		<b>31,605,662,745,995</b>	<b>25,948,479,990,644</b>
<b>110</b>	<b>I. Financial assets</b>		<b>31,581,662,206,631</b>	<b>25,929,858,136,745</b>
111	1. Cash and cash equivalents	5	5,760,914,546,706	2,404,813,202,406
111.1	1.1. Cash		5,725,914,546,706	2,404,813,202,406
111.2	1.2. Cash equivalents		35,000,000,000	
113	2. Held-to-maturity ("HTM") investments	7.1	678,046,000,000	1,000,000,000
114	3. Loans	7.2	10,182,489,724,554	9,354,605,486,589
115	4. Available-for-sale ("AFS") financial assets	7.3	14,772,936,361,313	10,511,124,650,851
116	5. Provision for impairment of financial assets and mortgaged assets	8		(3,599,620)
117	6. Receivables	9	171,681,907,646	183,085,158,587
117.2	6.1. Receivables and accruals from dividend and interest income of financial assets		171,681,907,646	183,085,158,587
117.3	6.1.1. Receivables for due dividend and interest income		25,073,624,212	26,781,966,648
117.4	6.1.2. Accruals for undue dividend and interest income		146,608,283,434	156,303,191,939
118	7. Advances to suppliers	9	1,007,230,826	1,512,267,704
119	8. Receivables from services provided by the Company	9	14,664,284,644	23,877,481,391
122	9. Other receivables	9	36,550,942	3,450,110,238,837
129	10. Provision for impairment of receivables	9	(114,400,000)	(266,750,000)
<b>130</b>	<b>II. Other current assets</b>	<b>10</b>	<b>24,000,539,364</b>	<b>18,621,853,899</b>
131	1. Advances		231,000,000	11,248,150,250
132	2. Tools and equipment		43,780,000	-
133	3. Short-term prepaid expenses		23,725,759,364	7,373,703,649
<b>200</b>	<b>B. NON-CURRENT ASSETS</b>		<b>3,169,740,402,070</b>	<b>143,067,748,219</b>
<b>210</b>	<b>I. Long-term financial assets</b>	<b>11</b>	<b>3,033,431,775,000</b>	<b>-</b>
212	2. Long-term investment		3,033,431,775,000	-
212.4	2.4. Other long-term investment		3,033,431,775,000	-
<b>220</b>	<b>II. Fixed assets</b>		<b>72,983,036,875</b>	<b>84,726,784,106</b>
221	1. Tangibles fixed assets	12	59,011,820,603	68,067,359,617
222	1.1. Cost		110,754,074,040	110,681,859,040
223a	1.2. Accumulated depreciation		(51,742,253,437)	(42,614,499,423)
227	2. Intangible fixed assets	13	13,971,216,272	16,659,424,489
228	2.1. Cost		61,426,279,490	61,426,279,490
229a	2.2. Accumulated depreciation		(47,455,063,218)	(44,766,855,001)
<b>250</b>	<b>III. Other long-term assets</b>		<b>63,325,590,195</b>	<b>58,340,964,113</b>
251	1. Long-term deposits, collaterals, and pledges		10,184,298,800	10,184,298,800
252	2. Long-term prepaid expenses	14	11,109,147,905	14,257,812,698
253	3. Deferred income tax assets	15	25,777,651,178	20,791,943,497
254	4. Payment for Settlement Assistance Fund	16	16,254,492,312	13,106,909,118
255	5. Other non-current assets		-	-
<b>270</b>	<b>TOTAL ASSETS</b>		<b>34,775,403,148,065</b>	<b>26,091,547,738,863</b>

STATEMENT OF FINANCIAL POSITION (continued)  
as at 30 June 2023

Code	ITEMS	Notes	30 June 2023 VND	31 December 2022 VND
<b>300</b>	<b>C. LIABILITIES</b>		<b>12,771,025,832,401</b>	<b>15,102,289,530,963</b>
<b>310</b>	<b><i>I. Current liabilities</i></b>		<b>12,166,188,152,743</b>	<b>13,378,593,348,270</b>
311	1. Short-term borrowings and financial leases	17	11,491,158,950,570	6,871,600,000,000
312	1.1. Short-term borrowings		11,491,158,950,570	6,871,600,000,000
318	2. Payables for securities trading activities	19	40,282,400,609	5,305,624,911,458
320	3. Short-term trade payables		-	240,252,940,500
322	4. Statutory obligations	20	188,467,955,752	316,020,156,985
323	5. Payables to employees		69,102,579,271	123,723,915,438
325	6. Short-term accrued expenses	21	112,347,755,211	132,305,599,362
327	7. Short-term unearned revenue	22	149,615,730,460	266,845,205,536
329	8. Other short-term payables	23	114,922,780,870	121,870,618,991
331	9. Bonus and welfare fund		290,000,000	350,000,000
<b>340</b>	<b><i>II. Non-current liabilities</i></b>		<b>604,837,679,658</b>	<b>1,723,696,182,693</b>
346	1. Long-term issued bonds	18	591,741,516,786	1,708,634,544,957
351	2. Long-term unearned revenue	22	13,065,609,372	15,031,084,236
355	3. Investors' protection fund		30,553,500	30,553,500
<b>400</b>	<b>D. OWNERS' EQUITY</b>		<b>22,004,377,315,664</b>	<b>10,989,258,207,900</b>
<b>410</b>	<b><i>I. Owner's equity</i></b>		<b>22,004,377,315,664</b>	<b>10,989,258,207,900</b>
411	1. Share capital	24.2	11,368,904,200,000	1,126,140,700,000
411.1	1.1. Capital contribution		2,176,994,200,000	1,126,140,700,000
411.2	1.2. Share premium		9,191,910,000,000	-
412	2. Differences from revaluation of assets at fair value	24.2	(13,964,930,907)	(10,561,943,926)
417	3. Undistributed profit	24.1	10,649,438,046,571	9,873,679,451,826
417.1	3.1. Realized profit		10,646,151,838,099	9,872,987,551,840
417.2	3.2. Unrealized profit		3,286,208,472	691,899,986
<b>440</b>	<b>TOTAL LIABILITIES AND OWNERS' EQUITY</b>		<b>34,775,403,148,065</b>	<b>26,091,547,738,863</b>

STATEMENT OF FINANCIAL POSITION (continued)  
as at 30 June 2023

## OFF-BALANCE SHEET ITEMS

Code	ITEMS	Notes	30 June 2023 VND	31 December 2022 VND
	<b>A. ASSETS OF THE COMPANY AND ASSETS MANAGED UNDER AGREEMENTS</b>			
008	Financial assets listed/registered for trading at Vietnam Securities Depository ("VSD") of the Company	25.1	1,086,599,910,000	843,650,040,000
010	Awaiting financial assets of the Company	25.2	18,640,100,000	9,799,131,256
	<b>B. ASSETS AND PAYABLES UNDER AGREEMENT WITH INVESTORS</b>			
021	Financial assets listed/registered for trading at VSD of investors	25.3	136,564,675,268,400	146,560,432,630,000
021.1	- <i>Unrestricted financial assets</i>		74,732,005,670,400	84,523,895,380,000
021.2	- <i>Restricted financial assets</i>		318,563,690,000	139,546,850,000
021.3	- <i>Mortgaged financial assets</i>		59,652,127,180,000	60,455,199,550,000
021.4	- <i>Blocked financial assets</i>		737,950,950,000	735,109,450,000
021.5	- <i>Financial assets awaiting settlement</i>		1,124,027,778,000	706,681,400,000
022	Non-traded financial assets deposited at VSD of investors	25.4	579,289,380,000	719,450,400,000
022.1	- <i>Unrestricted and non-traded financial assets deposited at VSD</i>		514,665,320,000	634,486,460,000
022.2	- <i>Restricted and non-traded financial assets deposited at VSD</i>		64,624,060,000	84,963,940,000
026	Investors' deposits	25.5	4,431,604,168,702	2,330,045,069,459
027	- <i>Investors' deposits for securities trading activities managed by the Company</i>		4,427,713,325,193	2,278,125,882,711
030	- <i>Deposits of securities issuers</i>		3,890,843,509	51,919,186,748

STATEMENT OF FINANCIAL POSITION (continued)  
as at 30 June 2023

## OFF-BALANCE SHEET ITEMS (continued)

Code	ITEMS	Notes	30 June 2023 VND	31 December 2022 VND
	<b>B. ASSETS AND PAYABLES UNDER AGREEMENT WITH INVESTORS (continued)</b>			
031	Payables to investors - investors' deposits for securities trading activities managed by the Company	25.6	4,427,713,325,193	2,278,125,882,711
031.1	- <i>Payables to domestic investors for securities trading activities managed by the Company</i>		4,042,880,104,017	2,266,780,675,185
031.2	- <i>Payables to foreign investors for securities trading activities managed by the Company</i>		384,833,221,176	11,345,207,526
035	Dividend, bond principal and interest payables	25.7	3,890,843,509	51,919,186,748

*Nguyen Thi Thanh Thuy*  
Ms. Nguyen Thi Thanh Thuy  
Preparer

*Nguyen Thuc Anh*  
Ms. Nguyen Thuc Anh  
Chief Accountant

*Nguyen Thi Thu Hien*  
Ms. Nguyen Thi Thu Hien  
Chief Executive Officer



Hanoi, Vietnam  
05 July 2023

## INCOME STATEMENT

for the period ended 30 June 2023

Code	ITEMS	Notes	Quarter 2		Accumulated to this quarter	
			This year VND	Last year VND	This year VND	Last year VND
<b>I. OPERATING INCOME</b>						
01	1. Gain from financial assets at fair value through profit and loss ("FVTPL")		208,603,833,412	326,337,947,801	411,552,934,339	530,320,710,276
01.1	1.1. Gain from disposal of financial assets at FVTPL	26.1	208,603,833,412	326,337,947,801	411,552,934,339	530,320,710,276
02	2. Gain from held-to-maturity ("HTM") investments	26.2	5,901,593,415	6,613,236,638	6,398,196,154	12,519,223,392
03	3. Gain from loans and receivables	26.2	397,802,392,329	402,690,375,713	672,077,898,544	799,860,796,819
04	4. Gain from available-for-sale ("AFS") financial assets	26.2	100,952,876,469	27,736,113,684	205,111,456,715	79,676,144,490
06	5. Revenue from brokerage services		109,739,468,977	219,467,559,540	192,737,455,758	518,983,517,822
07	6. Revenue from underwriting and issuance agency services		220,906,146,078	334,306,217,209	448,759,207,604	950,352,003,296
09	7. Revenue from securities custodian services		11,714,797,231	11,584,433,874	24,720,168,569	22,042,410,500
10	8. Revenue from financial advisory services		3,080,000,000	20,041,986,302	8,311,335,617	127,438,589,043
11	9. Other operating incomes		25,050,967,238	633,254,710	45,486,040,960	1,496,524,327
20	<b>Total operating revenue</b>		<b>1,083,752,075,149</b>	<b>1,349,411,125,471</b>	<b>2,015,154,694,260</b>	<b>3,042,689,919,965</b>
<b>II. OPERATING EXPENSES</b>						
21	1. Loss from financial assets at fair value through profit and loss ("FVTPL")		54,254,379,150	11,541,351,169	110,393,356,909	50,173,553,209
21.1	1.1. Loss from disposal of financial assets at FVTPL	26.1	54,254,379,150	11,541,351,169	110,393,356,909	50,173,553,209
24	2. Provision expense for diminution in value and impairment of financial assets and doubtful debts and borrowing costs of loans	27	(3,599,620)	-	(3,599,620)	-
27	3. Expenses for brokerage services	27	36,844,232,526	39,134,676,821	58,668,240,748	94,844,215,852
30	4. Expenses for securities custodian services	27	10,352,628,670	11,072,183,574	21,648,091,284	21,794,474,452
32	5. Other operating expenses	27	75,209,775,925	159,416,044,341	175,567,318,017	299,059,734,147
40	<b>Total operating expenses</b>		<b>176,657,416,651</b>	<b>221,164,255,905</b>	<b>366,273,407,338</b>	<b>465,871,977,660</b>

**INCOME STATEMENT**  
for the period ended 30 June 2023

Code	ITEMS	Notes	Quarter 2		Accumulated to this quarter	
			This year VND	Last year VND	This year VND	Last year VND
<b>III. FINANCIAL INCOME</b>						
41	1. Realized and unrealized gain from changes in foreign exchange rates		(1,760,000,000)	-	-	14,002,400,000
42	2. Dividend from investment in subsidiaries, associates and interest income from demand deposits		3,023,416,463	4,052,288,039	4,819,746,323	6,088,918,539
50	<b>Total financial income</b>	28	<b>1,263,416,463</b>	<b>4,052,288,039</b>	<b>4,819,746,323</b>	<b>20,091,318,539</b>
<b>IV. FINANCIAL EXPENSES</b>						
51	1. Realized and unrealized loss from changes in foreign exchange rates		1,566,896,552	-	2,840,000,000	1,400,000,000
52	2. Borrowing expenses		226,348,029,982	155,938,392,919	383,847,071,946	322,583,212,567
55	3. Other financial expenses		27,545,748,539	43,206,463,800	53,216,306,359	54,162,215,336
60	<b>Total financial expenses</b>	29	<b>255,460,675,073</b>	<b>199,144,856,719</b>	<b>439,903,378,305</b>	<b>378,145,427,903</b>
62	<b>V. GENERAL AND ADMINISTRATIVE EXPENSES</b>	30	<b>101,323,147,570</b>	<b>127,230,515,569</b>	<b>213,718,400,817</b>	<b>236,357,922,147</b>
70	<b>VI. OPERATING PROFIT</b>		<b>551,574,252,318</b>	<b>805,923,785,317</b>	<b>1,000,079,254,123</b>	<b>1,982,405,910,794</b>
<b>VII. OTHER INCOME AND EXPENSES</b>						
71	1. Other incomes		1,100,000	24,964,892,089	78,604,548	24,978,844,589
72	2. Other expenses		6,127,430	-	451,649,938	339,660
80	<b>Total other operating profit</b>		<b>(5,027,430)</b>	<b>24,964,892,089</b>	<b>(373,045,390)</b>	<b>24,978,504,929</b>
90	<b>VIII. PROFIT BEFORE TAX</b>		<b>551,569,224,888</b>	<b>830,888,677,406</b>	<b>999,706,208,733</b>	<b>2,007,384,415,723</b>
91	Realized profit		554,409,224,888	830,888,677,406	1,002,546,208,733	1,994,782,015,723
92	Unrealized profit/(loss)		(2,840,000,000)	-	(2,840,000,000)	12,602,400,000
100	<b>IX. CORPORATE INCOME TAX ("CIT") EXPENSES</b>		<b>109,315,780,364</b>	<b>162,952,540,588</b>	<b>223,947,613,988</b>	<b>399,010,737,301</b>
100.1	Current CIT expense	31.1	110,313,844,978	170,742,494,943	224,781,922,474	406,800,691,656
100.2	Deferred CIT income	31.2	(998,064,614)	(7,789,954,355)	(834,308,486)	(7,789,954,355)
200	<b>X. PROFIT AFTER TAX</b>		<b>442,253,444,524</b>	<b>667,936,136,818</b>	<b>775,758,594,745</b>	<b>1,608,373,678,422</b>

INCOME STATEMENT  
for the period ended 30 June 2023

Code	ITEMS	Notes	Quarter 2		Accumulated to this quarter	
			This year VND	Last year VND	This year VND	Last year VND
300	<b>XI. OTHER COMPREHENSIVE GAIN/(LOSS) AFTER TAX</b>					
301	Gain/(loss) from revaluation of AFS financial assets					
400	<b>Total other comprehensive income</b>		(8,370,166,667)	10,030,810,864	(3,402,986,981)	10,030,810,864
			<b>(8,370,166,667)</b>	<b>10,030,810,864</b>	<b>(3,402,986,981)</b>	<b>10,030,810,864</b>

Ms. Nguyen Thi Thanh Thuy  
Preparer

Ms. Nguyen Thuc Anh  
Chief Accountant



Ms. Nguyen Thi Thu Hien  
Chief Executive Officer

Hanoi, Vietnam

05 July 2023

CASH FLOW STATEMENT  
for the period ended 30 June 2023

Code	ITEMS	Notes	1 January 2023 to 30 June 2023 VND	1 January 2022 to 30 June 2022 VND
	<b>I. CASH FLOWS FROM OPERATING ACTIVITIES</b>			
01	1. Profit before tax		999,706,208,733	2,007,384,415,723
02	2. Adjustments for:		251,738,801,123	109,839,691,040
03	Depreciation and amortization expense	11,12	11,815,962,231	10,963,896,069
04	Provisions		(155,949,620)	-
05	Unrealized loss from changes in foreign exchange rates		2,840,000,000	(12,602,400,000)
06	Interest expenses	29	383,847,071,946	322,583,212,567
08	Accrued interest income	9	(146,608,283,434)	(211,105,017,596)
30	<b>Operating profit before changes in working capital</b>		<b>1,251,445,009,856</b>	<b>2,117,224,106,763</b>
32	(Increase)/decrease in HTM investments		(677,046,000,000)	(316,000,000,000)
33	(Increase)/decrease in loans		(827,884,237,965)	1,618,380,815,596
34	(Increase)/decrease in AFS financial assets		(4,270,200,405,124)	222,836,308,145
36	(Increase)/decrease in receivables and accruals from dividend and interest income of financial assets		158,011,534,375	163,853,764,864
37	(Increase)/decrease in receivables from services provided by the Company		9,213,196,747	(571,019,994,452)
39	(Increase)/decrease in other receivables		3,450,073,687,895	(163,107,861)
40	(Increase)/decrease in other assets		8,374,603,934	(13,185,962,998)
42	(Increase)/decrease in prepaid expenses		(13,247,170,922)	(9,625,235,387)
43	Current income tax paid	31.1	(343,882,266,470)	(369,319,038,728)
44	Interest expenses paid		(153,807,833,664)	(207,947,927,973)
45	(Decrease)/increase payables		(240,252,940,500)	-
46	(Decrease)/increase in employee benefits		(60,000,000)	-
47	(Decrease)/increase in statutory obligation (excluding CIT paid)		(7,617,548,751)	(12,535,484,897)
48	(Decrease)/increase in payables to employees		(54,621,336,167)	(20,657,655,658)
50	(Decrease)/increase in other payables		(5,641,482,381,343)	3,104,438,442,038
51	Other receipts from operating activities		300,000,000,000	9,748,062,227,630
52	Other payments for operating activities		(300,000,000,000)	(9,723,083,722,701)
60	<b>Net cash flows from/(used in) operating activities</b>		<b>(7,352,984,088,099)</b>	<b>5,731,257,534,381</b>
	<b>II. CASH FLOWS FROM INVESTING ACTIVITIES</b>			
61	Purchase and construction of fixed assets and other assets		(72,215,000)	(18,124,914,000)
63	Capital investment in subsidiaries, joint ventures, associates and other investments		(3,033,431,775,000)	-
70	<b>Net cash flow used in investing activities</b>		<b>(3,033,503,990,000)</b>	<b>(18,124,914,000)</b>
	<b>III. CASH FLOWS FROM FINANCING ACTIVITIES</b>			
71	Cash receipt from issuance of shares, or capital contributed by shareholders		10,242,763,500,000	1,893,900,000
73	Drawdown of borrowings		21,742,265,159,041	9,397,282,042,134
73.2	- Other borrowings		21,742,265,159,041	9,397,282,042,134
74	Repayment of borrowings		(18,242,439,236,642)	(10,106,294,901,300)
74.3	- Repayment of other borrowings		(18,242,439,236,642)	(10,106,294,901,300)
76	Dividends, profit distributed to shareholders		-	(675,447,477,440)

**CASH FLOW STATEMENT**  
for the period ended 30 June 2023

Code	ITEMS	Notes	1 January 2023 to 30 June 2023 VND	1 January 2022 to 30 June 2022 VND
80	<b>Net cash flow (used in)/from financing activities</b>		13,742,589,422,399	(1,382,566,436,606)
90	<b>NET INCREASE/(DECREASE) IN CASH DURING THE PERIOD</b>		3,356,101,344,300	4,330,566,183,775
101	<b>CASH AND CASH EQUIVALENTS AT THE BEGINNING OF THE PERIOD</b>	5	2,404,813,202,406	1,125,203,259,229
101.1	Cash		2,404,813,202,406	1,125,203,259,229
103	<b>CASH AND CASH EQUIVALENTS AT THE END OF THE PERIOD</b>	5	5,760,914,546,706	5,455,769,443,004
103.1	Cash		5,725,914,546,706	4,756,769,443,004
103.2	Cash equivalents		35,000,000,000	699,000,000,000

**CASH FLOW STATEMENT**  
for the period ended 30 June 2023

**CASH FLOWS FROM BROKERAGE AND TRUST ACTIVITIES OF CUSTOMERS**

Code	ITEMS	Notes	1 January 2023 to 30 June 2023 VND	1 January 2022 to 30 June 2022 VND
	<b>I. Cash flows from brokerage and trust activities of customers</b>			
01	1. Cash receipts from disposal of brokerage securities of customers		90,318,853,597,797	177,424,432,550,069
02	2. Cash payments for acquisition of brokerage securities of customers		(90,275,033,151,817)	(185,209,187,556,217)
07	3. Cash receipts for settlement of securities transactions of customers		206,804,614,460,795	160,353,615,064,179
08	4. Cash payment for securities transactions of customers		(204,723,064,804,317)	(154,473,245,343,292)
11	5. Cash payments for custodian fees of customers		(27,701,846,724)	(39,260,620,237)
14	6. Cash receipt from securities issuers		77,472,137,317,948	7,046,093,921,448
15	7. Cash payment to securities issuers		(77,468,246,474,439)	(7,044,178,829,929)
20	<b>Net (decrease)/increase in cash during the period</b>		<b>2,101,559,099,243</b>	<b>(1,941,730,813,979)</b>
30	<b>II. Cash and cash equivalents of customers at the beginning of the period</b>	24.5	<b>2,330,045,069,459</b>	<b>4,577,097,273,878</b>
31	Cash at banks at the beginning of the period		2,330,045,069,459	4,577,097,273,878
32	- Investors' deposits managed by the Company for securities trading activities.		2,278,125,882,711	4,575,045,031,535
35	- Deposits of securities issuers		51,919,186,748	2,052,242,343
40	<b>III. Cash and cash equivalents of customers at the end of the period (40 = 20 + 30)</b>	24.5	<b>4,431,604,168,702</b>	<b>2,635,366,459,899</b>
41	Cash at banks at the end of the period:		4,431,604,168,702	2,635,366,459,899
42	- Investors' deposits managed by the Company for securities trading activities		4,427,713,325,193	2,633,451,368,380
45	- Deposits of securities issuers		3,890,843,509	1,915,091,519

Ms. Nguyen Thi Thanh Thuy  
Preparer

Ms. Nguyen Thuc Anh  
Chief Accountant



Ms. Nguyen Thi Thu Hien  
Chief Executive Officer

Hanoi, Vietnam  
05 July 2023

STATEMENT OF CHANGES IN OWNERS' EQUITY  
for the period ended 30 June 2023

ITEMS	Notes	Opening balance		Increase/Decrease				Ending balance	
		1 January 2022	1 January 2023	Previous period		Current period		31 December 2022	30 June 2023
				Increase	Decrease	Increase	Decrease	VND	VND
A	B	1	2	3	4	5	6	7	8
<b>I. CHANGES IN OWNERS' EQUITY</b>									
1. Share capital	23.2	1,124,246,800,000	1,126,140,700,000	1,893,900,000	-	1,050,853,500,000	-	1,126,140,700,000	2,176,994,200,000
2. Share premium	23.2	-	-	-	-	9,191,910,000,000	-	-	9,191,910,000,000
3. Charter capital supplementary reserve	23.2	112,424,680,000	-	-	- (112,424,680,000)	-	-	-	-
4. Financial reserve	23.2	112,424,680,000	-	-	- (112,424,680,000)	-	-	-	-
5. Differences from revaluation of assets at fair value	23.2	(1,965,148,867)	(10,561,943,926)	-	(8,596,795,059)	23,037,757,197	(26,440,744,178)	(10,561,943,926)	(13,964,930,907)
6. Undistributed profit	23.1	7,898,113,477,383	9,873,679,451,826	2,659,004,315,734	(683,438,341,291)	775,758,594,745	-	9,873,679,451,826	10,649,438,046,571
6.1. Realized profit		7,890,622,613,532	9,872,987,551,840	2,658,312,415,748	(675,947,477,440)	773,164,286,259	-	9,872,987,551,840	10,646,151,838,099
6.2. Unrealized profit		7,490,863,851	691,899,986	691,899,986	(7,490,863,851)	2,594,308,486	-	691,899,986	3,286,208,472
<b>TOTAL</b>		<b>9,245,244,488,516</b>	<b>10,989,258,207,900</b>	<b>2,660,898,215,734</b>	<b>(916,884,496,350)</b>	<b>11,041,559,851,942</b>	<b>(26,440,744,178)</b>	<b>10,989,258,207,900</b>	<b>22,004,377,315,664</b>
<b>II. OTHER COMPREHENSIVE INCOME</b>									
1. Gain/(loss) from revaluation of AFS financial assets		(1,965,148,867)	(10,561,943,926)	-	(8,596,795,059)	23,037,757,197	(26,440,744,178)	(10,561,943,926)	(13,964,930,907)
<b>TOTAL</b>		<b>(1,965,148,867)</b>	<b>(10,561,943,926)</b>	<b>-</b>	<b>(8,596,795,059)</b>	<b>23,037,757,197</b>	<b>(26,440,744,178)</b>	<b>(10,561,943,926)</b>	<b>(13,964,930,907)</b>

Ms. Nguyen Thi Thanh Thuy  
Preparer

Hanoi, Vietnam  
05 July 2023

Ms. Nguyen Thuc Anh  
Chief Accountant

Ms. Nguyen Thi Thu Hien  
Chief Executive Officer

*Nguyen*



## NOTES TO THE FINANCIAL STATEMENTS as at 30 June 2023 and for the period then ended

### 1. CORPORATE INFORMATION

Techcom Securities Joint Stock Company ("the Company") is a joint-stock company established and operating under the License of Securities Business No.125/GP-UBCK issued by the State Securities Commission on 30 May 2018. Techcom Securities Joint Stock Company was converted to legal form from Techcom Securities Company Limited according to Decision No.222/QD-UBCK on 19 March 2018, and inherited all legal rights and interests, responsible for debts and other obligations of Techcom Securities Company Limited.

The principal activities of the Company are securities brokerage, proprietary trading, securities investment advisory and underwriting services.

The Company's Head Office is located at 27th, 28th and 29th floor, C5 D'Capitale Building, No.119 Tran Duy Hung street, Trung Hoa ward, Cau Giay district, Hanoi.

The number of the Company's employees as at 30 June 2023 was: 479 persons (31 December 2022: 501 persons).

#### ***Company's operation***

##### ***Capital***

As at 30 June 2023, total capital contribution of the Company is VND 2,176,994,200,000, owners' equity is VND 22,004,377,315,664 and total assets are VND 34,775,403,148,065.

##### ***Investment objectives***

The Company's goals are to be the strategic financial advisor for corporate clients and to create a new saving experience for customers in Vietnam.

##### ***Investment restrictions***

The Company is required to comply with Article 28 under Circular No. 121/2020/TT-BTC dated 31 December 2020 providing guidance on establishment and operation of securities companies, and other applicable regulations on investment restrictions. The current applicable practices on investment restrictions are as follows:

- ▶ Securities company is not allowed to invest, contribute capital to invest in real-estate assets except for the purpose of use for head office, branches, and transaction offices directly serving professional business activities of the securities company.
- ▶ Securities company may invest in real-estate investment and fixed assets on the principle that the carrying value of the fixed assets and real-estate investment should not exceed fifty percent (50%) of the total value of assets of the securities company.
- ▶ Securities company is not allowed to use more than seventy percent (70%) of its owners' equity to invest in corporate bonds. Securities company, licensed to engage in self-trading activity, is allowed to trade listed bonds in accordance with relevant regulation on trading bonds.
- ▶ Securities company must not by itself, or authorize another organization or individuals to:
  - Invest in shares or contribute capital to companies that owned more than fifty percent (50%) of the charter capital of the securities company, except for purchasing of odd lots at the request of customers;
  - Make joint investment with an affiliated person of five percent (5%) or more in the charter capital of another securities company;

NOTES TO THE FINANCIAL STATEMENTS (continued)  
as at 30 June 2023 and for period then ended**1. CORPORATE INFORMATION (continued)***Investment restrictions (continued)*

- Invest more than twenty percent (20%) in the total currently circulating shares or fund certificates of a listing organization;
- Invest more than fifteen percent (15%) in the total currently circulating shares or fund certificates of an unlisted organization, this provision shall not apply to member fund, ETF fund or open-end fund certificates;
- Invest or contribute capital of more than ten percent (10%) in the total paid-up capital of a limited liability company or of a business project;
- Invest more than fifteen percent (15%) of its owners' equity in a single organization or of a business project;
- Invest more than seventy percent (70%) of its total owners' equity in shares, capital contribution and a business project, specifically invest more than twenty percent (20%) of its total owners' equity in unlisted shares, capital contribution and a business project.

**2. BASIS OF PRESENTATION****2.1 *Applied accounting standards and system***

The financial statements of the Company are prepared in accordance with Vietnamese Enterprise Accounting System, the accounting regulation and guidance applicable to securities companies as set out in Circular No. 210/2014/TT-BTC dated 30 December 2014, Circular No. 334/2016/TT-BTC dated 27 December 2016 amending, supplementing and replacing Appendices No. 02 and No. 04 of Circular No. 210/2014/TT-BTC and other Vietnamese Accounting Standards promulgated by the Ministry of Finance as per:

- ▶ Decision No. 149/2001/QD-BTC dated 31 December 2001 on the Issuance and Promulgation of Four Vietnamese Standards on Accounting (Series 1);
- ▶ Decision No. 165/2002/QD-BTC dated 31 December 2002 on the Issuance and Promulgation of Six Vietnamese Standards on Accounting (Series 2);
- ▶ Decision No. 234/2003/QD-BTC dated 30 December 2003 on the Issuance and Promulgation of Six Vietnamese Standards on Accounting (Series 3);
- ▶ Decision No. 12/2005/QD-BTC dated 15 February 2005 on the Issuance and Promulgation of Six Vietnamese Standards on Accounting (Series 4); and
- ▶ Decision No. 100/2005/QD-BTC dated 28 December 2005 on the Issuance and Promulgation of Four Vietnamese Standards on Accounting (Series 5).

**2.2 *Registered accounting documentation system***

The Company's registered accounting documentation system is the General Journal Voucher system.

**2.3 *Fiscal year***

The Company's fiscal year starts on 1 January and ends on 31 December.

**2.4 *Accounting currency***

The financial statements are prepared in Vietnam Dong ("VND"), which is the accounting currency of the Company.

NOTES TO THE FINANCIAL STATEMENTS (continued)  
as at 30 June 2023 and for period then ended

**3. STATEMENT ON COMPLIANCE WITH VIETNAMESE ACCOUNTING STANDARDS AND SYSTEMS**

Management confirms that the Company has complied with Vietnamese Accounting Standards, Vietnamese Enterprise Accounting System, accounting guidance applicable to securities companies and statutory requirements relevant to preparation and presentation of the financial statements.

**4. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES**

**4.1 *Changes in accounting policies and disclosures***

The accounting policies adopted by the Company in preparation of the financial statements are consistent with those followed in the preparation of the Company's financial statements for the year ended 31 December 2022.

**4.2 *Cash and cash equivalents***

Cash and cash equivalents comprise cash on hand, cash at banks and short-term, highly liquid investments with an original maturity of three months or less that are readily convertible into known amounts of cash and that are subject to an insignificant risk of change in value.

Cash deposited by customers for securities trading and cash deposited by securities issuers are presented on the off-balance sheet.

**4.3 *Financial assets at fair value through profit and loss ("FVTPL")***

Financial assets recognized at fair value through profit and loss are financial assets that satisfy either of the following conditions:

- a) It is classified as held for trading. A financial asset is classified as held for trading if:
  - It is acquired or incurred principally for the purpose of selling or repurchasing it in the near term;
  - There is evidence of a recent actual pattern of short-term profit-taking; or
  - It is a derivative (except derivative that is a financial guarantee contract or effective hedging instrument).
- b) Upon initial recognition, a financial asset is designated by the entity as at fair value through profit and loss as it meets one of the following criteria:
  - The designation eliminates or significantly reduces the inconsistent treatment that would otherwise arise from measuring the asset or recognizing gains or losses on a different basis.
  - The assets are part of a group of financial assets which are managed, and their performance is evaluated on a fair value basis, in accordance with the Company's risk management policy or investment strategy.

Financial assets at FVTPL are initially recognized at cost (acquisition cost of the assets excluding transaction cost arising from the purchase) and subsequently recognized at fair value.

Increase in the difference arising from revaluation of financial assets at FVTPL in comparison with the previous period is recognized into the income statement under "*Gain from revaluation of financial assets at FVTPL*". Decrease in the difference arising from revaluation of financial assets at FVTPL in comparison with the previous period is recognized into the income statement under "*Loss from revaluation of financial assets at FVTPL*".

Transaction costs relating to the purchase of the financial assets at FVTPL are recognized when incurred as expenses in the income statement.

NOTES TO THE FINANCIAL STATEMENTS (continued)  
as at 30 June 2023 and for period then ended

**4. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (continued)**

**4.4 *Held-to-maturity investments ("HTM")***

Held-to-maturity investments are non-derivative financial assets with determinable payments and fixed maturity that an entity has the positive intention and ability to hold to maturity other than:

- a) Those that the entity upon initial recognition designates as at fair value through profit or loss;
- b) Those that the entity designates as available-for-sale;
- c) Those meet the definition of loans and receivables.

Held-to-maturity investments are initially recognized at cost acquisition cost of the assets plus (+) transaction costs which are directly attributable to the investments such as brokerage fee, trading fee, issuance agency fee and banking transaction fee. After initial recognition, held-to-maturity financial investments are subsequently measured at amortized cost using the effective interest rate ("EIR").

Amortized cost of HTM financial investments is the amount at which the financial asset is measured at initial recognition minus (-) principal repayments, plus (+) or minus (-) the cumulative amortization using the effective interest method of any difference between that initial amount and the maturity amount, and minus (-) any reduction for impairment or irrecoverability (if any).

The effective interest rate method is a method of calculating the cost allocation on interest income or interest expense in the period of a financial asset or a group of HTM investments.

The effective interest rate is the rate that exactly discounts estimated future cash payments or receipts through the expected life of the financial instrument or, when appropriate, a shorter period to the net carrying amount of the financial assets or financial liabilities.

Accrued interest is recognized under "*Receivables and accruals from dividend and interest income of financial assets*".

HTM investments are subject to an assessment of impairment at the financial statements date. Provision is made for an HTM investment when there is any objective evidence that the investment is irrecoverable or there is uncertainty of recoverability, resulting from one or more events that have occurred after the initial recognition of the investment and that event has an impact on the estimated future cash flows of the investment that can be reliably estimated. Evidence of impairment may include a drop in the fair value/market value of the investment, indications that the debtors or a group of debtors are experiencing significant financial difficultly, default or delinquency in interest or principal payments, the probability that they will enter bankruptcy or other financial reorganization and where observable data indicate that there is a measurable decrease in the estimated future cash flows, such as changes in arrears or economic conditions that correlate with defaults. When there is any evidence of impairment, provision for an HTM investment is determined as the negative difference between its fair value and amortized cost at the assessment date. Any increase/decrease in the balance of provision is recognized in the income statement under "*Provision expense for diminution in value and impairment of financial assets and doubtful receivables and borrowing costs of loans*".

NOTES TO THE FINANCIAL STATEMENTS (continued)  
as at 30 June 2023 and for period then ended

**4. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (continued)**

**4.5 Loans**

Loans are non-derivative financial assets with fixed or identifiable payments and not listed on the market, with the exceptions of:

- a) The amounts the Company has the intent to immediately sell or will sell in a near future which are classified as assets held for trading, and like those which, upon initial recognition, the Company categorized as such recognized at fair value through profit or loss;
- b) The amounts categorized by the Company as available-for-sale upon initial recognition; or
- c) The amounts whose holders cannot recover most of the initial investment value not due to credit quality impairment and which are categorized as available-for-sale.

Loans are recognized initially at cost. After initial recognition, loans are subsequently measured at amortized cost using the effective interest rate ("EIR").

Amortized cost of loans is the amount at which the loans is measured at initial recognition minus (-) principal repayments, plus (+) or minus (-) the cumulative amortization using the effective interest method of any difference between that initial amount and the maturity amount, and minus (-) any reduction for impairment or irrecoverability (if any).

Loans are subject to an assessment of impairment at the financial statements date. Provision is made for loan based on its estimated loss which is determined by the negative difference between the market value of securities used as collaterals for such loan and the loan balance. Any increase/decrease in the balance of provision is recognized in the income statement under "*Provision expense for diminution in value and impairment of financial assets and doubtful receivables and borrowing costs of loans*".

Accrued interest is recognized under "*Receivables and accruals from dividend and interest income of financial assets*".

**4.6 Available-for-sale ("AFS")**

Available-for-sale financial assets are those non-derivative financial assets that are designated as available-for-sale or are not classified as:

- a) Loans and receivables;
- b) Held-to-maturity investment;
- c) Financial assets at fair value through profit or loss.

Available-for-sale financial assets are recognized initially at cost (acquisition cost of the assets plus (+) transaction costs which are directly attributable to the purchase of the financial assets). After initial recognition, AFS financial assets are subsequently measured at fair value.

Difference arising from the revaluation of AFS financial assets in comparison with previous period is recognized under "*Gain/(loss) from revaluation of AFS financial assets*" in "*Other comprehensive income after tax*" which is a part of the income statement.

NOTES TO THE FINANCIAL STATEMENTS (continued)  
as at 30 June 2023 and for period then ended

**4. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES** (continued)

**4.6 Available-for-sale ("AFS") (continued)**

At the statement of financial position date, the Company assessed whether there is any objective evidence that an AFS financial asset is impaired. Any increase/decrease in the balance of provision is recognized in the income statement under "*Provision expenses for diminution in value and impairment of financial assets and doubtful debts and borrowing costs of loans*".

- ▶ Where an equity instrument is classified as available-for-sale, evidence of impairment includes a significant or prolonged decline in the fair value of the investment below its original cost. 'Significant' is to be evaluated against the original cost of the asset and 'prolonged' indicates the period in which the fair value has been below its original cost. When any evidence of impairment exists, provision is determined as the difference between the AFS asset's cost and fair value at the assessment date.
- ▶ Where a debt instrument is classified as available-for-sale, the assessment of impairment is conducted using the same criteria as those applied for HTM investments. When there is any evidence of impairment, provision for an AFS asset is determined as the negative difference between its fair value and amortized cost at the assessment date.

Accrued interest is recognized under "*Receivables and accruals from dividend and interest income of financial assets*".

**4.7 Fair value/market value of financial assets**

Fair value/market value of the securities is determined as follows:

- ▶ For securities listed on Hanoi Stock Exchange and Ho Chi Minh City Stock Exchange, their market prices are their closing prices on the trading day preceding the date of preparing the financial statements.
- ▶ For unlisted securities registered for trading on the Unlisted Public Company Market ("UPCOM") and state-owned enterprises equitized in the form of public securities offering, their market prices are the average reference price within the last 30 transaction days before the date of preparing financial statements as announced by the Stock Exchange. In case the securities are not traded in 30 days before the date of preparing the financial statements, their market prices are the book value at the date of preparing the financial statements.
- ▶ For listed securities which are not traded in 30 days before the date of preparing the financial statements or delisted securities or terminated trading securities or suspended trading securities, their prices are the book value at the date of preparing the financial statements.
- ▶ For corporate bonds listed and registered for trading, their market price is the price of the latest trade at the Stock Exchange within 10 days from the date of preparing the financial statements. In case there is none of trades to be performed within 10 days before the date of the financial statements, the Company will not make provision for the securities.

For securities which do not have reference price from the above sources, the revaluation is determined based on the financial performance and the book value of securities issuers as at the assessment date.

For the purpose of determining CIT taxable profit, the tax bases for financial assets are determined by cost minus (-) provision for diminution in value. Accordingly, market value of securities for provision purpose is determined in accordance with the Circular No.48/2019/TT-BTC and Circular No.24/2022/TT-BTC amending and supplementing several articles of Circular 48.

NOTES TO THE FINANCIAL STATEMENTS (continued)  
as at 30 June 2023 and for period then ended

#### 4. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (continued)

##### 4.8 *Derecognition of financial assets*

A financial asset (or, where applicable a part of a financial asset or part of a group of similar financial assets) is derecognized when:

- ▶ The rights to receive cash flows from the assets have expired; or
- ▶ The Company has transferred its rights to receive cash flows from the assets or has assumed an obligation to pay the received cash flows in full without material delay to a third party under a "pass-through" arrangement; and either:
  - The company has transferred substantially all the risks and rewards of the assets, or
  - The Company has neither transferred nor retained substantially all the risks and rewards of the asset but has transferred control of the asset.

When the Company has transferred its rights to receive cash flows from an asset or has entered into a pass-through arrangement; and has neither transferred nor retained substantially all the risks and rewards of the asset nor transferred control of the asset, the asset is recognized to the extent of the Company's continuing involvement in the asset. In that case, the Company also recognizes an associated liability. The transferred asset and the associated liability are measured on a basis that reflects the rights and obligations that the Company has retained.

The continued participation in transferred assets in the form of guarantee will be recognized at smaller value between the initial carrying value of the assets and the maximum amount that the Company is required to pay.

##### 4.9 *Reclassification of financial assets*

###### *Reclassification when selling financial assets other than FVTPL*

When selling financial assets other than FVTPL, securities companies are required to reclassify those financial assets to financial assets at FVTPL. The difference arising from the revaluation of financial assets AFS which was recognized in "*Difference from revaluation of assets at fair value*" will be recognized as corresponding revenue or expenses at the date of reclassification of financial assets AFS for selling purpose.

###### *Reclassification due to change in purpose or ability to hold*

Securities companies are required to reclassify financial assets to their applicable categories if their purpose or ability to hold has changed, consequently:

- ▶ Non-derivative financial assets at FVTPL or financial assets that are not required to be classified as financial asset at FVTPL at the initial recognition can be classified as loans and other receivables or as cash and cash equivalents if the requirements are met. The gains or losses arising from revaluation of financial assets at FVTPL prior to the reclassification are not allowed to be reversed.
- ▶ Due to changes in purposes or ability to hold, some HTM investments are required to be reclassified into AFS financial assets and to reassessed at fair value. The difference arising from revaluation between carrying value and fair value are recognized under "*Difference from revaluation of assets at fair value*" in Owners' equity.

NOTES TO THE FINANCIAL STATEMENTS (continued)  
as at 30 June 2023 and for period then ended

**4. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (continued)**

**4.10 Long-term investment in financial assets**

*Investment's capital in other entities*

Investments in equity instruments of other entities are initially recognized at cost, including purchase price and directly attributable acquisition costs.

Provision for loss of investments in other entities is made separately for each loss investment and is reviewed at the end of accounting period. The Company makes provision for investments in subsidiaries if the investments are lost due to the entities' losses. An increase or decrease in the balance of the provisioning account is charged to financial expensess in the fiscal year.

**4.11 Receivables**

Receivables are initially recorded at cost and subsequently always presented at cost.

Receivables are subject to review for impairment based on their overdue status or estimated loss arising from undue debts of corporate debtors who have bankruptcy or are under liquidation; or of individual debtors who are missing, have fled, are prosecuted, detained or tried by law enforcement bodies, are serving sentences or have deceased. Increases or decreases to the provision balance are recorded as "*Provision expenses for diminution in value and impairment of financial assets and doubtful debts and borrowing costs of loans*" and "*Other operating expenses*" in the income statement.

The Company has made provision for doubtful receivables and handling irrecoverable receivables in accordance with Circular No. 48/2019/TT-BTC dated 8 August 2019 issued by the Ministry of Finance. Accordingly, the provision rates for overdue receivables are as follows:

Overdue period	Provision rate
From six (6) months to less than one (1) year	30%
From one (1) year to less than two (2) years	50%
From two (2) years to less than three (3) years	70%
From three (3) years and above	100%

**4.12 Tangible fixed assets**

Tangible fixed assets are stated at cost less accumulated depreciation.

The cost of a tangible fixed asset comprises of its purchase price and any directly attributable costs of bringing the tangible fixed asset to working condition for its intended use.

Expenditures for additions, improvements and renewals are added to the carrying amount of the assets and expenditures for maintenance and repairs are charged to the income statement as incurred.

When tangible fixed assets are sold or retired, any gain or loss resulting from their disposal (the difference between the net disposal proceeds and the carrying amount) is included in the income statement.

NOTES TO THE FINANCIAL STATEMENTS (continued)  
as at 30 June 2023 and for period then ended

**4. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (continued)**

**4.13 *Intangible fixed assets***

Intangible assets are stated at cost less accumulated amortization.

The cost of an intangible fixed asset comprises of its purchase price and any directly attributable costs of preparing the intangible fixed asset for its intended use.

Expenditures for additions, improvements and renewals are added to the carrying amount of the assets and other expenditures are charged to the income statement as incurred.

When intangible fixed assets are sold or retired, any gain or loss resulting from their disposal (the difference between the net disposal proceeds and the carrying amount) is included in the income statement.

**4.14 *Depreciation and amortization***

Depreciation and amortization of tangible fixed assets and intangible fixed assets are calculated on a straight-line basis over the estimated useful life of each asset as follows:

Machines and equipment	3 - 7 years
Software	3 - 6 years

**4.15 *Operating lease***

Whether an agreement is determined as a property lease agreement depends on the nature of the agreement at the beginning: whether the implementation of the agreement depends on the use of a certain asset and whether the agreement includes clauses on the use rights of the asset.

Rental fee respective to operating leases are charged to the income statement on a straight-line basis over the term of the lease.

**4.16 *Prepaid expenses***

Prepaid expenses, including short-term prepaid expenses or long-term prepaid expenses in the statement of financial position, are amortized over the period for which the amounts are paid or the period in which economic benefits are generated in relation to these expenses.

**4.17 *Repurchase agreements***

Securities sold under the agreements to be repurchased at a specified future date ("repos") are not derecognized from the statement of financial position. The corresponding cash received is recognized in the statement of financial position as a liability. The difference between the sale price and repurchase price is treated as interest expense and is accrued in the income statement over the life of the agreement using the straight-line method.

NOTES TO THE FINANCIAL STATEMENTS (continued)  
as at 30 June 2023 and for period then ended

## 4. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (continued)

4.18 *Payables and accrued expenses*

Other payables and accrued expenses are recognized for amounts to be paid in the future for bonds interest payables, goods and services received, whether or not billed to the Company.

4.19 *Employee benefits*4.19.1 *Pension allowance*

Pension allowance are paid to retired employees of the Company by the Social Insurance Agency, which belongs to the Ministry of Labour and Social Affairs. The Company is required to contribute to these post-employment benefits by paying social insurance premium to the Social Insurance Agency at the rate of 17.5% of an employee's basic salary, salary-related allowances and other supplements. Other than that, the Company has no further obligation relating to Pension allowance.

4.19.2 *Severance allowance*

According to the Labor Law No. 45/2019/QH14 effective 1 January 2021 and Decree No. 145/2020/NĐ-CP detailing and guiding the implementation of a number of articles of the Labour Law regarding working conditions and labour relations, the Company is obliged to pay a severance allowance equal to half a month's salary for each year of service to employees who voluntarily resigned in accordance with regulations. The working time used to calculate the severance allowance and job loss allowance is the total time a worker actually works for the employer minus the time the worker participates in unemployment insurance as stipulated by the law on unemployment insurance and the working time for which the worker is paid by the employer with severance allowance and job loss allowance. The salary used to calculate severance allowance is the average salary of six consecutive months up to the resignation date.

4.19.3 *Unemployment insurance*

According to Article 57 of the Employment Law No. 38/2013/QH13 which took effect from 1 January 2015 and the Government's Decree No. 28/2015/NĐ-CP dated 12 March 2015 detailing the implementation of a number of Article of the Employment Law on unemployment insurance, the company is obliged to pay unemployment insurance at the rate of 1% of the salary fund, the salary paid for unemployment insurance of the participants in unemployment insurance and deduct 1%, the monthly salary and wages on which unemployment insurance premiums are based to be paid to the Unemployment Insurance Fund at the same time. According to Decision No. 28/2021/QD-TTg, from 1 October 2021, the company is entitled to reduce the unemployment insurance premium for employees to 0% for 12 months.

4.20 *Foreign currency transactions*

Transactions in currencies other than the Company's reporting currency of VND are recorded at the actual transaction exchange rates of commercial banks at transaction dates. At the end of the period, monetary balances denominated in foreign currencies are determined as follows:

- Monetary assets are translated at buying exchange rate of the commercial bank where the Company conducts transactions regularly.
- Monetary liabilities are translated at selling exchange rate of the commercial bank where the Company conducts transactions regularly.

All foreign exchange differences incurred during the period and arisen from the revaluation of monetary accounts denominated in foreign currencies at the end of the period are taken to the income statement.

NOTES TO THE FINANCIAL STATEMENTS (continued)  
as at 30 June 2023 and for period then ended

## 4. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (continued)

4.21 *Revenue recognition*

Revenue is recognized to the extent that it is probable that the economic benefits will flow to the Company and the revenue can be reliably measured. Revenue is measured at the fair value of receipts or receivables less trade discount, concessions and sales return. The following specific recognition criteria must also be met before revenue is recognized:

*Revenue from brokerage services*

When the contract outcome can be reliably measured, revenue is recognized by reference to the stage of completion. Where the contract outcome cannot be reliably measured, revenue is recognized only to the extent of the expenses recognized which are recoverable.

*Revenue from trading of securities*

Revenue from trading of securities is determined by the difference between the selling price and the weighted average cost of securities sold.

*Interest income*

Revenue is recognized on accrual basis (taking into account the effective yield on the asset) unless collectability is in doubt.

*Dividends*

Income is recognized when the Company's entitlement as an investor to receive the dividends is established, except for dividend received in shares in which only the number of shares is updated.

*Other revenues from rendering services*

Where the contract outcome can be reliably measured, revenue is recognized by reference to the stage of completion.

Where the contract outcome cannot be reliably measured, revenue is recognized only to the extent of the expenses recognized which are recoverable.

4.22 *Borrowing expenses*

Borrowing costs include accrued interest and other expenses which are directly attributable to the Company's borrowings and bonds issued. Borrowing costs is recorded as cost incurred in the period, excluding capitalized amounts.

4.23 *Cost of securities sold*

The Company applies moving weighted average method to calculate cost of proprietary securities sold.

NOTES TO THE FINANCIAL STATEMENTS (continued)  
as at 30 June 2023 and for period then ended

## 4. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (continued)

4.24 *Corporate income tax**Current income tax*

Current income tax assets and liabilities for the current and prior period are measured at the amount expected to be recovered from or paid to the taxation authorities. The tax rates and tax laws used to compute the amount are those that are enacted as at the reporting date.

Current income tax is charged or credited to the income statement, except when it relates to items recognized directly to owners' equity, in which case the current income tax is also dealt with in owners' equity.

Current income tax assets and liabilities are offset only when there is a legally enforceable right for the Company to set off current tax assets against current tax liabilities and when the Company intends to settle its current tax assets and liabilities on a net basis.

*Deferred income tax*

Deferred income tax is provided using for temporary differences at the reporting date between the tax base of assets and liabilities and their carrying amounts for financial reporting purposes.

Deferred tax liabilities are recognized for all taxable temporary differences, except when the deferred tax liability arises from the initial recognition of an asset or liability in a transaction which at the time of the transaction affects neither the accounting profit nor taxable profit or loss.

Deferred tax assets are recognized for all deductible temporary differences, carry forward of unused tax credits and unused tax losses, to the extent that it is probable that taxable profits will be available against which deductible temporary differences, carry forward of unused tax credits and unused tax losses can be utilized, except where the deferred tax asset in respect of deductible temporary difference which arises from the initial recognition of an asset or liability which at the time of the related transaction, affects neither the accounting profit nor taxable profit or loss.

The carrying amount of deferred income tax assets is reviewed at each reporting date and reduced to a certain extent that sufficient taxable profits will be available to allow all or part of the deferred income tax assets to be recovered. Previously unrecognized deferred income tax assets are reassessed at each reporting date and are recognized to the extent that it has become probable that future taxable profit will allow the deferred tax assets to be recovered.

Deferred income tax assets and liabilities are measured at the tax rates that are expected to apply in the period when the asset is realized, or the liability is settled based on tax rates and tax laws that have been enacted at the reporting date. Deferred tax is recorded to the income statement, except when it relates to items recognized directly to owners' equity, in which case the deferred tax is also dealt with in owners' equity. Deferred tax assets and liabilities are offset when there is a legally enforceable right to set off current tax assets against current tax liabilities and when they relate to income taxes levied by the same taxable entity and the same taxation authority and the Company intends to settle its current tax assets and liabilities on a net basis.

NOTES TO THE FINANCIAL STATEMENTS (continued)  
as at 30 June 2023 and for period then ended

**4. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (continued)**

**4.25 Owners' equity**

*Contributed capital from shareholders*

Contributed capital from stock issuance is recorded in Charter Capital at par value

*Share premium*

Share premium records the difference (increase or decrease) between the issue price and the par value of the shares (including reissued treasury shares), as well as costs directly attributable to issuance of ordinary shares or sales of treasury shares.

*Undistributed profit*

Undistributed profit comprises of realized and unrealized undistributed profit.

Unrealized profit of the period is the difference between gain and loss arisen from revaluation of financial assets at FVTPL or others through profit and loss in the income statement, and the deferred income tax related to the increase in revaluation of FVTPL financial assets and others.

Realized profit during the period is the net difference between total revenue and income, and total expenses in the income statement of the Company, except for gain or loss recognized in unrealized profit.

*Reserves*

From 2021 and earlier, according to Circular No. 146/2014/TT-BTC issued by the Ministry of Finance on 6 October 2014, securities companies are required to make appropriation of profit after tax to the following reserves:

	<i>Percentage of profit after tax</i>	<i>Maximum balance</i>
Charter capital supplementary reserve	5%	10% charter capital
Operational risk and finance reserve	5%	10% charter capital

On 17 December 2021, the Ministry of Finance issued Circular No. 114/2021/TT-BTC effective from 1 February 2022 and applied for the financial year of 2022 to annul Circular No. 146/2014/TT-BTC of the Minister of Finance on main guidance on financial regime for securities companies. Accordingly, the Company has converted into retained earnings according to the decision of the General Meeting Shareholders' Council.

Other reserves are appropriated in accordance with the Resolution of the General Meeting of Shareholders.

**4.26 Appropriation of net profits**

Net profit after tax is available for appropriation to shareholders after being approved by the General Meeting of Shareholders and after making appropriation to reserve funds in accordance with the Company's Charter and Vietnam's regulatory requirements.

**4.27 Nil balances**

Items or balances required by Circular No. 210/2014/TT-BTC dated 30 December 2014, Circular No. 334/2016/TT-BTC dated 27 December 2016 amendments of the circular No. 210/2014/TT-BTC issued by the Ministry of Finance that are not shown in these financial statements indicate nil balances.

NOTES TO THE FINANCIAL STATEMENTS (continued)  
as at 30 June 2023 and for period then ended

**5. CASH AND CASH EQUIVALENTS**

	30 June 2023 VND	31 December 2022 VND
Cash at banks	5,725,914,546,706	2,404,813,202,406
Cash equivalents	35,000,000,000	-
- <i>Term deposits initial maturity of less than 3 months</i>	<u>35,000,000,000</u>	-
<b>Total</b>	<b><u>5,760,914,546,706</u></b>	<b><u>2,404,813,202,406</u></b>

**6. VALUE AND VOLUME OF TRADING DURING THE PERIOD**

	1 January 2023 to 30 June 2023	
	Volume of trading during the period (Unit)	Value of trading during the period (VND)
<b>The Company</b>		
- Shares	23,806,717	984,663,235,000
- Listed corporate bonds	70,590,523	7,129,144,410,407
- Unlisted corporate bonds	976,868,446	114,749,089,376,701
- Government bonds	92,000,000	9,781,641,150,000
- Other securities	2,206,342	5,737,637,067,698
<b>Investors</b>		
- Shares	10,474,419,924	165,304,919,517,800
- Listed corporate bonds	190,327,853	19,033,415,727,363
- Unlisted corporate bonds	357,820,926	77,896,350,600,000
- Fund certificates	13,106,181	217,333,760,720
- Covered warrants	210,335,747	107,013,150,790
<b>Total</b>	<b><u>12,411,482,659</u></b>	<b><u>400,941,207,996,479</u></b>

**7. FINANCIAL ASSETS**

**Concepts of financial assets**

**Cost**

Cost of a financial asset is the amount of cash or cash equivalents paid, disbursed or payable for such financial asset at its initial recognition. The transaction costs incurred directly from the purchase of financial asset might or might not be included in the cost of the financial asset, depending on the category that the financial asset is classified in.

**Fair value/market value**

The fair value or market value of a financial asset is the price at which the financial asset would be traded voluntarily between knowledgeable parties on an arm's length basis.

The fair value/market value of securities is determined using the method described in Note 4.7.

NOTES TO THE FINANCIAL STATEMENTS (continued)  
as at 30 June 2023 and for period then ended

## 7. FINANCIAL ASSETS (continued)

## Concepts of financial assets (continued)

## Amortized cost

Amortized cost of a financial investment (which is debt instrument) is the amount at which the financial asset is measured at initial recognition minus (-) principal repayments, plus (+) or minus (-) the cumulative amortization using the effective interest method of any difference between that initial amount and the maturity amount, and minus any reduction for impairment or irrecoverability (if any).

For presentation purpose, provision for diminution in value or irrecoverability of financial assets is recognised in "*Provision for impairment of financial assets and mortgage assets*" in the statement of financial position.

## Carrying amount

Carrying amount of a financial asset is the amount at which the financial asset is recognized in the statement of financial position. Carrying amount of a financial asset might be recognised at fair value (for FVTPL and AFS financial assets) or at amortized cost (for HTM investments and loans), depending on the category that the financial asset is classified.

## 7.1 Held-to-maturity investments (HTM)

	30 June 2023		31 December 2022	
	Cost VND	Fair value VND	Cost VND	Fair value VND
Term deposits initial maturity of more than 3 months	678,046,000,000	678,046,000,000	1,000,000,000	1,000,000,000

## 7.2 Loans and receivables

	30 June 2023		31 December 2022	
	Cost VND	Fair value <sup>(3)</sup> VND	Cost VND	Fair value <sup>(3)</sup> VND
Receivables from margin activities <sup>(1)</sup>	9,809,236,614,566	9,809,236,614,566	8,362,096,733,669	8,362,093,134,049
Advances to investors <sup>(2)</sup>	373,253,109,988	373,253,109,988	992,508,752,920	992,508,752,920
<b>Total</b>	<b>10,182,489,724,554</b>	<b>10,182,489,724,554</b>	<b>9,354,605,486,589</b>	<b>9,354,601,886,969</b>

(1) Investors' securities participating in margin activities are kept by the Company as collateral for the Investor's loan with the Company.

(2) These relate to advances to investors during the period that the shares selling proceeds are awaiting to be received.

(3) The fair value of loans is measured at cost less provision for doubtful debts.

NOTES TO THE FINANCIAL STATEMENTS (continued)  
as at 30 June 2023 and for period then ended

## 7. FINANCIAL ASSETS (continued)

## 7.3 Available-for-sale (AFS) financial assets

	30 June 2023		31 December 2022	
	Cost VND	Fair value VND	Cost VND	Fair value VND
Listed shares	498,257,488,581	468,411,832,540	13,043,691	14,539,420
Unlisted shares	630,002,558,661	630,002,558,661	1,080,002,558,661	1,080,002,558,661
Listed bonds	890,133,202,967	897,848,675,569	861,497,114,022	848,018,732,983
Unlisted bonds	12,570,299,138,528	12,570,299,138,528	6,349,508,499,543	6,349,508,499,543
Certificates of Deposit	199,489,968,550	199,489,968,550	2,227,794,864,842	2,227,794,864,842
Other available-for- sale assets	5,511,000,000	6,884,187,465	5,511,000,000	5,785,455,402
<b>Total</b>	<b>14,793,693,357,287</b>	<b>14,772,936,361,313</b>	<b>10,524,327,080,759</b>	<b>10,511,124,650,851</b>

NOTES TO THE FINANCIAL STATEMENTS (continued)  
as at 30 June 2023 and for period then ended

**7. FINANCIAL ASSETS (continued)**

**7.4 Change in market values of financial assets**

	30 June 2023					31 December 2022				
	Revaluation difference			Revaluation value	Cost VND	Revaluation difference			Revaluation value	Cost VND
	Cost VND	Increase VND	Decrease VND			Cost VND	Increase VND	Decrease VND		
<b>AFS</b>										
Listed shares	498,257,488,581	6,825,600	(29,852,481,641)	468,411,832,540	13,043,691	4,502,691	(3,006,962)	14,539,420		
Unlisted shares	630,002,558,661	-	-	630,002,558,661	1,080,002,558,661	-	-	1,080,002,558,661		
Listed bonds	890,133,202,967	7,715,472,602	-	897,848,675,569	861,497,114,022	-	(13,478,381,039)	848,018,732,983		
Unlisted bonds	12,570,299,138,528	-	-	12,570,299,138,528	6,349,508,499,543	-	-	6,349,508,499,543		
Certificates of deposit	199,489,968,550	-	-	199,489,968,550	2,227,794,864,842	-	-	2,227,794,864,842		
Other AFS	5,511,000,000	1,373,187,465	-	6,884,187,465	5,511,000,000	274,455,402	-	-	5,785,455,402	
<b>Total</b>	<b>14,793,693,357,287</b>	<b>9,095,485,667</b>	<b>(29,852,481,641)</b>	<b>14,772,936,361,313</b>	<b>10,524,327,080,759</b>	<b>278,958,093</b>	<b>(13,481,388,001)</b>	<b>10,511,124,650,851</b>		

NOTES TO THE FINANCIAL STATEMENTS (continued)  
as at 30 June 2023 and for period then ended

#### 8. PROVISION FOR IMPAIRMENT OF FINANCIAL ASSETS AND MORTGAGED ASSETS

	30 June 2023 VND	31 December 2022 VND
Provision for impairment of loans	-	3,599,620
<b>Total</b>	<b>-</b>	<b>3,599,620</b>

Movements of provision for impairment of financial assets and mortgaged assets for the period ended 30 June 2023 are as belows:

	1 January 2023 to 30 June 2023 VND	1 January 2022 to 30 June 2022 VND
<b>Provision for impairment of receivables</b>		
<b>Opening balance</b>	<b>3,599,620</b>	-
Increase/(decrease) during the period	(3,599,620)	-
<b>Ending balance</b>	<b>-</b>	<b>-</b>

#### 9. RECEIVABLES

	30 June 2023 VND	31 December 2022 VND
<b>Receivables and accruals from dividend and interest income of financial assets</b>		
Receivables for due dividend and interest income	25,073,624,212	26,781,966,648
Accruals for undue dividend and interest income	146,608,283,434	156,303,191,939
- Accrued interest on deposits	5,534,579,713	7,741,556,160
- Accrued interest on bonds	43,227,452,594	36,781,091,836
- Interest income from lending activities (Note 25.9)	97,846,251,127	111,780,543,943
<b>Advances to suppliers</b>	<b>1,007,230,826</b>	<b>1,512,267,704</b>
<b>Receivables from services provided by the Company</b>		
Receivables from brokerage services	5,404,078,318	8,207,038,727
Receivables from securities custodian services	5,658,307,399	10,831,329,181
Receivables from underwriting and issuance agency services	310,000,000	2,945,500,000
Receivables from entrusting services	-	94,590,242
Receivables from advisory services	2,734,000,000	1,628,000,000
Receivables from other services	557,898,927	171,023,241
<b>Other receivables</b>	<b>36,550,942</b>	<b>3,450,110,238,837</b>
Receivables from securities trading activities	-	3,449,676,781,730
Other receivables	36,550,942	433,457,107
<b>Provision for impairment of receivables<sup>(*)</sup></b>	<b>(114,400,000)</b>	<b>(266,750,000)</b>
<b>Total</b>	<b>187,275,574,058</b>	<b>3,658,318,396,519</b>

NOTES TO THE FINANCIAL STATEMENTS (continued)  
as at 30 June 2023 and for period then ended

(\*) Movements of provision for impairment of receivables for the period ended 30 June 2023 are as belows:

	1 January 2023 to 30 June 2023 VND	1 January 2022 to 30 June 2022 VND
<b><i>Provision for impairment of receivables</i></b>		
<b>Opening balance</b>	<b>266,750,000</b>	-
Increase/(decrease) during the period	(152,350,000)	-
<b>Ending balance</b>	<b>114,400,000</b>	-

**10. OTHER CURRENT ASSETS**

	30 June 2023 VND	31 December 2022 VND
Advances	231,000,000	11,248,150,250
Tool and equipment	43,780,000	-
Short-term prepaid expenses	23,725,759,364	7,373,703,649
<b>Total</b>	<b>24,000,539,364</b>	<b>18,621,853,899</b>

**11. OTHER LONG-TERM INVESTMENTS**

	30 June 2023 VND	31 December 2022 VND
Other long-term investments	3,033,431,775,000	-
<b>Total</b>	<b>3,033,431,775,000</b>	-

**12. TANGIBLE FIXED ASSETS**

	<i>Machines and equipment</i> VND
<b>Cost</b>	
1 January 2023	110,681,859,040
Increase	72,215,000
<b>30 June 2023</b>	<b>110,754,074,040</b>
<b>Accumulated depreciation</b>	
1 January 2023	42,614,499,423
Increase	9,127,754,014
<b>30 June 2023</b>	<b>51,742,253,437</b>
<b>Net book value</b>	
1 January 2023	68,067,359,617
30 June 2023	<b>59,011,820,603</b>

NOTES TO THE FINANCIAL STATEMENTS (continued)  
as at 30 June 2023 and for period then ended

### 13. INTANGIBLE FIXED ASSETS

	Software VND
<b>Cost</b>	
1 January 2023	61,426,279,490
Increase	-
<b>30 June 2023</b>	<b>61,426,279,490</b>
<b>Accumulated depreciation</b>	
1 January 2023	44,766,855,001
Increase	2,688,208,217
<b>30 June 2023</b>	<b>47,455,063,218</b>
<b>Net book value</b>	
1 January 2023	16,659,424,489
30 June 2023	<b>13,971,216,272</b>

### 14. LONG-TERM PREPAID EXPENSES

	30 June 2023 VND	31 December 2022 VND
Unallocated tools and supplies	462,890,000	5,950,472,845
Other long-term prepaid expenses	10,646,257,905	8,307,339,853
<b>Total</b>	<b>11,109,147,905</b>	<b>14,257,812,698</b>

### 15. DEFERRED CORPORATE INCOME TAX ASSETS/PAYABLES

Deferred corporate income tax assets/payables arise due to the following temporary differences that are non-deductible/taxable in term of corporate income tax:

	30 June 2023 VND	31 December 2022 VND
Deferred CIT arising from the decrease in revaluation of AFS financial assets	6,791,885,177	2,640,485,982
Deferred CIT arising from temporary deductible differences	18,985,766,001	18,151,457,515
<b>Total</b>	<b>25,777,651,178</b>	<b>20,791,943,497</b>

NOTES TO THE FINANCIAL STATEMENTS (continued)  
as at 30 June 2023 and for period then ended**16. PAYMENT FOR SETTLEMENT ASSISTANCE FUND**

Payment for settlement assistance fund represents the amounts deposited at Vietnam Securities Depository.

According to prevailing regulation of VSD the Company must deposit an initial amount of VND120 million at the Vietnam Securities Depository and pay an addition of 0.01% of the total amount of brokered securities in the previous year, but not over VND 2.5 billion per annum. The maximum contribution of each custody to the Settlement Assistance Fund is VND 20 billion for custody members who are the Company with trading securities and brokerage activities. Details of the payment for settlement assistance fund are as follow:

	30 June 2023 VND	31 December 2022 VND
Initial payment	120,000,000	120,000,000
Addition	16,134,492,312	11,542,028,752
Accrued interest	-	1,444,880,366
<b>Total</b>	<b>16,254,492,312</b>	<b>13,106,909,118</b>

NOTES TO THE FINANCIAL STATEMENTS (continued)  
as at 30 June 2023 and for period then ended

**17. SHORT-TERM BORROWINGS AND FINANCIAL LEASES**

	Interest rate %	31 December 2022 VND	Addition during the period VND	Repayment during the period VND	30 June 2023 VND
<b>Short-term borrowings in USD<sup>(1)</sup></b>	<b>5.30%-12.25%</b>				
- Taishin International Bank Co., Ltd		6,871,600,000,000	2,769,231,176,470	3,921,600,000,000	5,719,231,176,470
- The Honkong and Shanghai Banking Corporation Limited, Singapore Branch		-	1,416,050,000,000	712,740,000,000	703,310,000,000
- DBS Bank Limited, Hochiminh Branch		-	470,060,000,000	470,060,000,000	-
<b>Total</b>		<b>6,871,600,000,000</b>	<b>4,655,341,176,470</b>	<b>5,104,400,000,000</b>	<b>6,422,541,176,470</b>
<b>Short-term borrowings in VND</b>	<b>5.10%-12.0%</b>				
- CTBC Bank - Ho Chi Minh Branch		-	342,000,000,000	342,000,000,000	-
- Vietnam Prosperity Joint Stock Commercial Bank		-	1,500,000,000,000	800,000,000,000	700,000,000,000
- Maritime Commercial Joint Stock Bank		-	800,000,000,000	800,000,000,000	-
- Vietnam Export and Import Commercial Joint Stock		-	420,000,000,000	210,000,000,000	210,000,000,000
- Vietnam International Commercial Joint Stock Bank		-	250,000,000,000	-	250,000,000,000
- Deagu Bank - Hochiminh Branch		-	120,000,000,000	-	120,000,000,000
- Bank for Investment and Development of Vietnam		-	390,000,000,000	-	390,000,000,000
<b>Total</b>		<b>-</b>	<b>3,822,000,000,000</b>	<b>2,152,000,000,000</b>	<b>1,670,000,000,000</b>
<b>Other borrowings<sup>(2)</sup></b>			<b>-</b>	<b>12,967,763,982,571</b>	<b>9,569,146,208,471</b>
<b>Total short-term borrowings</b>		<b>6,871,600,000,000</b>	<b>21,445,105,159,041</b>	<b>16,825,546,208,471</b>	<b>11,491,158,950,570</b>

(1) As at 30 June 2023, the Company had unsecured syndicated loans at foreign banks with a total original currency value of USD 273,000,000. The Company has hedged interest rate risk by cross-currency swap contracts and forward contracts in foreign currencies with Vietnam Technological and Commercial Joint Stock Bank and other commercial banks for the above loans.

(2) Effective from 24 May 2023, the Company's iSave program has changed terms and conditions, where customers will lend the Company under this program.

NOTES TO THE FINANCIAL STATEMENTS (continued)  
as at 30 June 2023 and for the period then ended

**18. ISSUED BONDS**

	<i>30 June 2023</i> VND	<i>31 December 2022</i> VND
<b>Long-term issued bonds</b>		
TCSCH2126002	1,726,774,247	171,990,440,983
TCSCH2126003	165,669,532,595	279,858,707,603
TCSCH2123005	-	300,982,829,106
TCSCH2124006	17,862,416,617	179,297,177,882
TCSCH2124009	14,485,368,542	174,787,950,025
TCSCH2124011	24,224,599,278	453,378,763,881
TCSCH2124012	31,965,583,475	112,367,862,143
TCSCH2124015	13,681,006,121	13,716,507,918
TCSCH2325001	300,000,000,000	-
Other long-term issued bonds	22,126,235,911	22,254,305,416
<b>Total</b>	<b>591,741,516,786</b>	<b>1,708,634,544,957</b>

**19. PAYABLES FOR SECURITIES TRADING ACTIVITIES**

	<i>30 June 2023</i> VND	<i>31 December 2022</i> VND
<b>Payables to customers for securities trading activities<sup>(*)</sup></b>		
Payables to Stock Exchange	19,353,564,347	5,284,485,167,173
Payables to Vietnam Securities Depository	13,254,055,994	7,516,270,435
Payables for Dividend, bond principal and interest	3,783,892,759	13,623,473,850
<b>Total</b>	<b>40,282,400,609</b>	<b>-</b>
		<b>5,305,624,911,458</b>

(\*) As at 31 December 2022, these were payables to investors for their money that the Company managed under the iSave program, which was terminated from 24 May 2023.

NOTES TO THE FINANCIAL STATEMENTS (continued)  
as at 30 June 2023 and for period then ended

**20. TAXATION AND STATUTORY OBLIGATION**

	30 June 2023 VND	31 December 2022 VND
Value added tax	421,975,999	165,862,563
Corporate income tax	119,941,241,747	239,041,585,743
Personal income tax	63,226,719,053	73,921,626,918
Other taxes	4,878,018,953	2,891,081,761
<b>Total</b>	<b>188,467,955,752</b>	<b>316,020,156,985</b>

Movements of taxation and statutory obligation for the period ended 30 June 2023 are as belows:

No	Items	31 December 2022 VND	Payable in the period VND	Paid in the period VND	30 June 2023 VND
1	Value added tax	165,862,563	5,599,080,790	(5,342,967,354)	421,975,999
2	Corporate income tax	239,041,585,743	224,781,922,474	(343,882,266,470)	119,941,241,747
3	Personal income tax	73,921,626,918	348,739,892,277	(359,434,800,142)	63,226,719,053
	Personal income tax	8,956,795,167	40,519,850,244	(46,357,748,885)	3,118,896,526
	Personal income tax on behalf of investors	64,964,831,751	308,220,042,033	(313,077,051,257)	60,107,822,527
4	Other taxes	2,891,081,761	16,862,053,428	(14,875,116,236)	4,878,018,953
	License tax	-	3,000,000	(3,000,000)	-
	Foreign contractors withholding tax	2,891,081,761	16,859,053,428	(14,872,116,236)	4,878,018,953
	<b>Total</b>	<b>316,020,156,985</b>	<b>595,982,948,969</b>	<b>(723,535,150,202)</b>	<b>188,467,955,752</b>

NOTES TO THE FINANCIAL STATEMENTS (continued)  
as at 30 June 2023 and for the period then ended

**21. SHORT-TERM ACCRUED EXPENSES**

	30 June 2023 VND	31 December 2022 VND
Bond interest expenses	7,428,744,043	45,484,640,987
Borrowing interest expenses	104,919,011,168	49,993,773,329
Expenses payable to customers for securities trading activities <sup>(*)</sup>	-	36,827,185,046
<b>Total</b>	<b>112,347,755,211</b>	<b>132,305,599,362</b>

(\*) As at 31 December 2022, these were payables to investors for their money that the Company managed under the iSave program, which was terminated from 24 May 2023.

**22. UNEARNED REVENUE**

	30 June 2023 VND	31 December 2022 VND
<b>Short-term</b>	<b>149,615,730,460</b>	<b>266,845,205,536</b>
Registration and custodian agency fees	100,778,921,855	200,524,008,931
Bond holder representative fees	30,963,586,432	37,717,892,689
Securities service fee	17,769,888,839	25,974,767,438
Other fees	103,333,334	2,628,536,478
<b>Long-term</b>	<b>13,065,609,372</b>	<b>15,031,084,236</b>
Registration and custodian agency fees	9,587,228,459	10,944,073,420
Bond holder representative fees	2,062,643,780	2,140,304,875
Other fees	1,415,737,133	1,946,705,941
<b>Total</b>	<b>162,681,339,832</b>	<b>281,876,289,772</b>

**23. OTHER SHORT-TERM PAYABLES**

	30 June 2023 VND	31 December 2022 VND
Payables to customers for accumulated point and exchange point for securities trading	108,348,334,730	112,471,141,160
Trade Union fees	245,632,200	471,012,040
Insurance fees	344,972,757	14,105,895
Other payables	5,983,841,183	8,914,359,896
<b>Total</b>	<b>114,922,780,870</b>	<b>121,870,618,991</b>

**24. OWNER'S EQUITY**

**24.1 Undistributed profit**

	30 June 2023 VND	31 December 2022 VND
Undistributed realized profit	10,646,151,838,099	9,872,987,551,840
Unrealized profit	3,286,208,472	691,899,986
<b>Total</b>	<b>10,649,438,046,571</b>	<b>9,873,679,451,826</b>

NOTES TO THE FINANCIAL STATEMENTS (continued)  
as at 30 June 2023 and for the period then ended

**24. OWNER'S EQUITY (continued)**

**24.2 Changes in owner's equity**

	Share capital VND	Share Premium VND	Difference from revaluation of assets at fair value VND	Undistributed profit VND	Total VND
<b>Opening balance</b>	<b>1,126,140,700,000</b>	-	<b>(10,561,943,926)</b>	<b>9,873,679,451,826</b>	<b>10,989,258,207,900</b>
Profit after tax	-	-	-	775,758,594,745	775,758,594,745
Share issuance following private placements under Resolution No. 012308/22/NQ- ĐHĐCD-TCBS dated 23 August 2022	853,500,000	-	-	-	853,500,000
Share issuance following private placements under Resolution No. 041104/23/NQ- ĐHĐCD-TCBS dated 11 April 2023	1,050,000,000,000	9,191,910,000,000	-	-	10,241,910,000,000
Difference from revaluation of AFS financial assets	-	-	(3,402,986,981)	-	(3,402,986,981)
<b>Ending balance</b>	<b>2,176,994,200,000</b>	<b>9,191,910,000,000</b>	<b>(13,964,930,907)</b>	<b>10,649,438,046,571</b>	<b>22,004,377,315,664</b>

NOTES TO THE FINANCIAL STATEMENTS (continued)  
as at 30 June 2023 and for the period then ended

**25. DISCLOSURE ON OFF-BALANCE SHEET ITEMS (continued)**

**25.1 Financial assets listed/registered for trading at Vietnam Securities Depository ("VSD") of the Company**

	30 June 2023 VND	31 December 2022 VND
Unrestricted financial assets	<u>1,086,599,910,000</u>	<u>843,650,040,000</u>

	30 June 2023 VND	31 December 2022 VND
More than 1 year	<u>1,086,599,910,000</u>	<u>843,650,040,000</u>

**25.2 Awaiting financial assets of the Company**

	30 June 2023 VND	31 December 2022 VND
Bonds	<u>18,640,100,000</u>	<u>9,799,131,256</u>

**25.3 Financial assets listed/registered for trading at VSD of investors**

	30 June 2023 VND	31 December 2022 VND
Unrestricted financial assets	74,732,005,670,400	84,523,895,380,000
Restricted financial assets	318,563,690,000	139,546,850,000
Mortgage financial assets	59,652,127,180,000	60,455,199,550,000
Blocked financial assets	737,950,950,000	735,109,450,000
Financial assets awaiting settlement	1,124,027,778,000	706,681,400,000
<b>Total</b>	<b><u>136,564,675,268,400</u></b>	<b><u>146,560,432,630,000</u></b>

**25.4 Non-traded financial assets deposited at VSD of investors**

	30 June 2023 VND	31 December 2022 VND
Unrestricted and non-traded financial assets deposited at VSD	514,665,320,000	634,486,460,000
Restricted and non-traded financial assets deposited at VSD	64,624,060,000	84,963,940,000
<b>Total</b>	<b><u>579,289,380,000</u></b>	<b><u>719,450,400,000</u></b>

NOTES TO THE FINANCIAL STATEMENTS (continued)  
as at 30 June 2023 and for the period then ended

**25. DISCLOSURE ON OFF-BALANCE SHEET ITEMS (continued)**

**25.5 Investors' deposits**

	30 June 2023 VND	31 December 2022 VND
Investors' deposits for securities trading activities managed by the Company	4,427,713,325,193	2,278,125,882,711
- <i>Domestic investors' deposits for securities trading activities managed by the Company</i>	4,042,880,104,017	2,266,780,675,185
- <i>Foreign investors' deposits for securities trading activities managed by the Company</i>	384,833,221,176	11,345,207,526
Deposits from Securities Issuers	3,890,843,509	51,919,186,748
<b>Total</b>	<b>4,431,604,168,702</b>	<b>2,330,045,069,459</b>

**25.6 Payables to investors - investors' deposits for securities trading activities managed by the Company**

	30 June 2023 VND	31 December 2022 VND
Payables to investors - investors' deposits for securities trading activities managed by the Company		
- <i>Domestic investors</i>	4,042,880,104,017	2,266,780,675,185
- <i>Foreign investors</i>	384,833,221,176	11,345,207,526
<b>Total</b>	<b>4,427,713,325,193</b>	<b>2,278,125,882,711</b>

**25.7 Dividends, bond principals and interest payables**

	30 June 2023 VND	31 December 2022 VND
Dividends, bond interest payables	3,890,843,509	51,919,186,748

**25.8 Payable for services to the Company**

	30 June 2023 VND	31 December 2022 VND
Payables for brokerage services	5,404,078,318	8,207,038,727
Payables for securities custodian services	5,658,307,399	10,831,329,181
Payables for underwriting and issuance agency services	310,000,000	2,945,500,000
Payables for entrusting services	-	94,590,242
Payables for advisory services	2,734,000,000	1,628,000,000
Others	557,898,927	171,023,241
<b>Total</b>	<b>14,664,284,644</b>	<b>23,877,481,391</b>

NOTES TO THE FINANCIAL STATEMENTS (continued)  
as at 30 June 2023 and for the period then ended

**25. DISCLOSURE ON OFF-BALANCE SHEET ITEMS (continued)**

**25.9 Payables for financing services to the Company**

	<i>30 June 2023</i> <i>VND</i>	<i>31 December 2022</i> <i>VND</i>
<b>Payables for margin activities</b>	<b>9,907,082,865,693</b>	<b>8,473,877,277,612</b>
Payables for principal of margin activities (Note 7.2)	9,809,236,614,566	8,362,096,733,669
- <i>Payables for principal of margin activities of domestic investors</i>	<i>9,809,236,614,566</i>	<i>8,362,096,733,669</i>
Payables for accrued interest of margin activities (Note 9)	97,846,251,127	111,780,543,943
- <i>Payables for accrued interest of margin activities of domestic investors</i>	<i>97,846,251,127</i>	<i>111,780,543,943</i>
<b>Payables for advance to investor activities</b>	<b>373,253,109,988</b>	<b>992,508,752,920</b>
Payables for principal of advance to investor activities (Note 7.2)	373,253,109,988	992,508,752,920
- <i>Payables for principal of advance to domestic investor activities</i>	<i>373,253,109,988</i>	<i>992,508,752,920</i>
<b>Total</b>	<b>10,280,335,975,681</b>	<b>9,466,386,030,532</b>

NOTES TO THE FINANCIAL STATEMENTS (continued)  
as at 30 June 2023 and for the period then ended

**26. GAIN/(LOSS) FROM FINANCIAL ASSETS**

**26.1 Gain/(loss) from disposal of financial assets at FVTPL**

No	Portfolio	Quantity Unit	Selling price VND/unit	Proceeds VND	Weighted average cost at the end of transaction date VND	Gain/(loss) from disposal in the current period VND	Gain/(loss) from disposal in the previous period VND
<b>I GAIN</b>							
1	Listed shares	30,000	30,400	912,000,000	910,500,000	1,500,000	2,221,439,180
2	Unlisted shares	150,000	3,230,643	484,596,470,000	450,000,000,000	34,596,470,000	84,543,522,657
3	Listed bonds	26,075,607	101,231	2,639,648,729,666	2,618,038,734,256	21,609,995,410	43,894,770,085
4	Government bonds	19,000,000	106,747	2,028,191,500,000	2,016,438,066,670	11,753,433,330	583,233,333
5	Unlisted bonds	405,154,509	116,152	47,059,640,280,297	46,789,624,963,790	270,015,316,507	397,034,755,019
6	Certificates of Deposit	1,061,550	3,298,902	3,501,949,277,757	3,428,373,058,665	73,576,219,092	2,042,990,002
<b>Total gain</b>		<b>451,471,666</b>		<b>55,714,938,257,720</b>	<b>55,303,385,323,381</b>	<b>411,552,934,339</b>	<b>530,320,710,276</b>
<b>II LOSS</b>							
1	Listed shares	-	-	-	-	-	(605,909,901)
3	Listed bonds	10,453,171	100,454	1,050,066,830,763	1,061,366,073,779	(11,299,243,016)	(3,987,855,138)
4	Government bonds	25,750,000	105,567	2,718,337,400,000	2,730,358,183,335	(12,020,783,335)	(888,333,333)
5	Unlisted bonds	63,463,922	114,329	7,255,735,140,341	7,342,251,658,462	(86,516,518,121)	(44,691,454,837)
6	Certificates of Deposit	200,021	2,087,438	417,531,407,565	418,088,220,002	(556,812,437)	-
<b>Total loss</b>		<b>99,867,114</b>		<b>11,441,670,778,669</b>	<b>11,552,064,135,578</b>	<b>(110,393,356,909)</b>	<b>(50,173,553,209)</b>
<b>Total</b>		<b>551,338,780</b>		<b>67,156,609,036,389</b>	<b>66,855,449,458,959</b>	<b>301,159,577,430</b>	<b>480,147,157,067</b>

NOTES TO THE FINANCIAL STATEMENTS (continued)  
as at 30 June 2023 and for the period then ended

## 26. GAIN/(LOSS) FROM FINANCIAL ASSETS (continued)

26.2 *Dividend, interest income from financial assets at FVTPL, HTM investments, AFS financial assets, loans, receivables and derivatives*

	1 January 2023 to 30 June 2023 VND	1 January 2022 to 30 June 2022 VND
From HTM financial assets	6,398,196,154	12,519,223,392
- <i>Term deposit interest</i>	6,398,196,154	12,519,223,392
From loans and receivables	672,077,898,544	799,860,796,819
From AFS financial assets	205,111,456,715	79,676,144,490
<b>Total</b>	<b>883,587,551,413</b>	<b>892,056,164,701</b>

## 27. EXPENSES FOR OPERATING ACTIVITIES

	1 January 2023 to 30 June 2023 VND	1 January 2022 to 30 June 2022 VND
Provision for impairment of financial assets and doubtful debts	(3,599,620)	-
Expenses for securities brokerage activities	58,668,240,748	94,844,215,852
Expenses for securities custodian activities	21,648,091,284	21,794,474,452
Other operating expenses <sup>(*)</sup>	175,567,318,017	299,059,734,147
<b>Total</b>	<b>255,880,050,429</b>	<b>415,698,424,451</b>

(\*) These are expenses of the Company for the following programs: iSave program (ended at 23 May 2023), accumulated point and exchange point for securities trading program ("iXu"), business development partners program ("iWealth partner"), social investing program ("iCopy") and other expenses.

## 28. REVENUE FROM FINANCIAL ACTIVITIES

	1 January 2023 to 30 June 2023 VND	1 January 2022 to 30 June 2022 VND
Difference from foreign exchange rates	-	14,002,400,000
Interest income from demand deposits	4,819,746,323	6,088,918,539
<b>Total</b>	<b>4,819,746,323</b>	<b>20,091,318,539</b>

NOTES TO THE FINANCIAL STATEMENTS (continued)  
as at 30 June 2023 and for the period then ended

**29. FINANCIAL EXPENSES**

	1 January 2023 to 30 June 2023 VND	1 January 2022 to 30 June 2022 VND
Difference from unrealized foreign exchange rates	2,840,000,000	1,400,000,000
Interest expenses	383,847,071,946	322,583,212,567
- <i>Interest for issued bonds</i>	21,783,151,308	166,548,661,327
- <i>Interest for short-term borrowings</i>	362,063,920,638	156,034,551,240
Other financial expenses	53,216,306,359	54,162,215,336
<b>Total</b>	<b>439,903,378,305</b>	<b>378,145,427,903</b>

**30. GENERAL AND ADMINISTRATIVE EXPENSES**

	1 January 2023 to 30 June 2023 VND	1 January 2022 to 30 June 2022 VND
Administrative employees' expenses	160,456,150,648	165,426,380,251
- <i>Salary and other employee's benefits</i>	155,062,340,023	162,668,059,091
- <i>Social security, health insurance,     unemployment insurance and Trade Union fee</i>	5,393,810,625	2,758,321,160
Depreciation expenses	11,815,962,231	10,963,896,069
Tax, fees and charges	5,611,282,661	5,406,919,510
External service expenses	32,130,556,303	50,092,938,591
Tools and supplies	2,072,021,858	2,021,547,002
Other expenses	1,632,427,116	2,446,240,724
<b>Total</b>	<b>213,718,400,817</b>	<b>236,357,922,147</b>

NOTES TO THE FINANCIAL STATEMENTS (continued)  
as at 30 June 2023 and for the period then ended

**31. CORPORATE INCOME TAX**

**31.1 Corporate income tax ("CIT")**

The tax returns filed by the Company are subject to examination by the tax authorities. As the application of tax laws and regulations is susceptible to varying interpretations, the amounts reported in the financial statements could change later upon final determination by the tax authorities.

The current tax payable is based on taxable profit for the period. The taxable profit of the Company differs from the profit as reported in the income statement because it excludes items of income or expense that are taxable or deductible in other periods and it further excludes items that are not taxable or deductible. The Company's liability for current tax is calculated using tax rates that have been enacted by the reporting date. The Company is required to fulfil its corporate income tax obligation with the current tax rate of 20% on the total taxable profit according to Circular No. 78/2014/TT-BTC dated 02 August 2014.

The estimated current corporate income tax is represented in the table below:

	1 January 2023 to 30 June 2023 VND	1 January 2022 to 30 June 2022 VND
<b>Profit before tax</b>	<b>999,706,208,733</b>	<b>2,007,384,415,723</b>
Adjustments to increase accounting profit	-	38,949,771,773
- <i>Non-deductible expenses</i>	-	-
- <i>Non-deductible temporary differences</i>	-	38,949,771,773
- <i>Adjustments to increase taxable income</i>	-	-
Adjustments to decrease accounting profit	-	-
- <i>Income from tax exempted activities dividends</i>	-	-
- <i>Taxable income declared in the previous year</i>	-	-
<b>Estimated current taxable income</b>	<b>999,706,208,733</b>	<b>2,046,334,187,496</b>
Corporate income tax rate	20%	20%
<b>Estimated CIT expense</b>	<b>199,941,241,747</b>	<b>409,266,837,499</b>
CIT adjustments in accordance with tax finalization of prior year	24,840,680,727	(2,466,145,843)
<b>Current CIT expenses</b>	<b>224,781,922,474</b>	<b>406,800,691,656</b>
CIT payables at the beginning of the period	239,041,585,743	147,007,555,594
CIT paid in the period	(343,882,266,470)	(369,319,038,728)
<b>CIT payables at the end of the period</b>	<b>119,941,241,747</b>	<b>184,489,208,522</b>

NOTES TO THE FINANCIAL STATEMENTS (continued)  
as at 30 June 2023 and for the period then ended

**31. CORPORATE INCOME TAX (continued)**

**31.2 Deferred corporate income tax**

Movement of deferred CIT assets during the period is as follows:

	1 January 2023 to 30 June 2023 VND	1 January 2022 to 30 June 2022 VND
<b>Deferred CIT assets</b>		
<b>Opening balance</b>	<b>20,791,943,497</b>	<b>17,950,844,746</b>
Deferred CIT arising from the decrease in revaluation of financial assets at AFS	4,151,399,195	(491,287,217)
Deferred CIT arising from temporary deductible differences	834,308,486	7,789,954,355
<b>Ending balance</b>	<b>25,777,651,178</b>	<b>25,249,511,884</b>

**32. OTHER INFORMATION**

**32.1 Transactions with related parties**

List of related parties and relationships with the Company is as follows:

<i>Related parties</i>	<i>Relationships</i>
Vietnam Technological and Commercial Joint Stock Bank	Parent Bank
Techcom Capital Joint Stock Company	Subsidiary of the Parent Bank

List of related parties and relationships with the Company for the period ended 30 June 2023 is as follows:

<i>Related parties</i>	<i>Relationship</i>	<i>Transaction</i>	1 January 2023 to 30 June 2023 VND	1 January 2022 to 30 June 2022 VND
Vietnam Technological and Commercial Joint Stock Bank	Parent Bank	Capital contribution	10,242,763,500,000	-
		Revenue from deposit interest	1,775,105,902	1,402,912,860
		Revenue from securities transactions	475,939,402	2,157,460,764
		Revenue from advisory services	-	9,000,000,000
		Management fee and office rental expense	(2,729,875,232)	(13,251,374,928)
Techcom Capital Joint Stock Company	Subsidiary of the Parent Bank	Revenue from brokerage services	37,002,685,696	72,055,230,999
		Revenue from securities custodian services	9,152,514	6,961,430

NOTES TO THE FINANCIAL STATEMENTS (continued)  
as at 30 June 2023 and for the period then ended

**32. OTHER INFORMATION (continued)**

**32.1 Transactions with related parties (continued)**

Related parties	Relationship	Transaction	30 June 2023	31 December 2022
			VND	VND
Vietnam Technological and Commercial Joint Stock Bank	Parent Bank	Payment Deposit	5,638,804,796,939	2,222,276,598,324
Techcom Capital Joint Stock Company	Subsidiary of the Parent Bank	Other trade payables	(1,966,007,001)	(5,330,923,357)

5,258,691,332

7,249,287,925



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Ms. Nguyen Thi Thanh Thuy  
Preparer

Ms. Nguyen Thuc Anh  
Chief Accountant

Ms. Nguyen Thi Thu Hien  
Chief Executive Officer

Hanoi, Vietnam

05 July 2023