Q2 Earnings Update · POW

HOSE · PetroVietnam Power Corporation (PV Power)

Q2 REVENUE
20,308
VND bn · **+116.1% YoY**

NPAT TO PARENT
3,519
VND bn · **5.8x YoY**

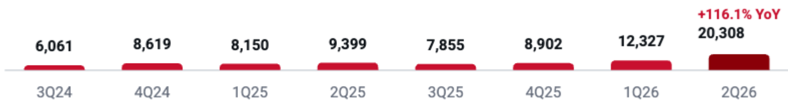
GROSS MARGIN
23.2%
12.6% **adjusted** for non-recurring items

ROE · TRAILING 4Q
16.4%
from 7.3% at end-2025

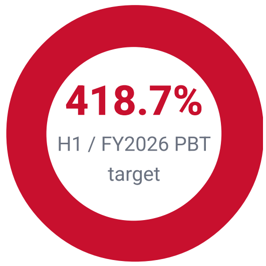
Q2/2026 RESULTS ASSESSMENT

PV Power reported its highest-ever quarterly profit in Q2/2026. Revenue reached VND 20,308 billion, up 116.1% year on year, while NPAT attributable to the parent came to VND 3,519 billion, 5.8 times the year-ago figure. The quarter's results, however, include **VND 2,475.6 billion of non-recurring revenue**: FX differences at Vung Ang 1, the final settlement of the Ca Mau gas price, and a reversal of repair provisions. Excluding these items, revenue and pre-tax profit still rose 89.7% and 107.0% respectively, while the gross margin fell from the reported 23.2% to 12.6%. Nhon Trach 3 and 4 were the main driver: the two units generated 1,727 million kWh in the quarter, or 23.5% of group output. At a market price of VND 13,150, the stock trades at a trailing four-quarter P/E of 6.6x and P/B of 1.0x; investors may wait for a suitable entry point.

Net revenue by quarter · *VND bn*



PROGRESS VS 2026 PLAN



** The AGM-approved 2026 plan targets revenue of VND 49,887 billion and pre-tax profit of VND 1,328 billion, built on a USD 70/barrel oil-price assumption. In H1 2026 the company earned VND 5,560 billion of pre-tax profit. The high completion rate mainly reflects a conservative plan: the 2025 consolidated pre-tax profit target was VND 493.2 billion against actual delivery of VND 3,234.3 billion, or 656%. Even after stripping out the non-recurring revenue, H1 2026 pre-tax profit still reached 232.3% of the full-year target.*

HIGHLIGHTS

1,727 MN KWH — **Nhon Trach 3 and 4**
First quarter both units ran together, equal to 23.5% of group output

+107.0% YOY — **PBT excluding non-recurring revenue**
At VND 1,676.4 billion, still more than double a year earlier

2.9 X 2026F — **Debt/EBITDA**
Down from 4.7x in 2025 as EBITDA rises to VND 13,053 bn

WATCH ITEMS

2,475.6 VND BN — **Non-recurring revenue**
Gross margin excluding this item is 12.6%, versus the reported 23.2%

+73.2% YTD — **Short-term receivables VND 25,247 bn**
Days receivable rose to 69, so cash has yet to catch up with profit

0 VND/SH — **Cash dividend**
PV Power has no plans to pay cash dividend from 2026 to 2030.

2026 OUTLOOK

TCBS Research forecasts full-year 2026 revenue of **VND 62,799 billion (+83.1% vs 2025)** and NPAT attributable to the parent of **VND 6,465 billion (+166.4%)**, equal to EPS of VND 2,107 and a full-year gross margin of 17.4%. In H1 2026 the company delivered 73.0% of the full-year profit forecast. Second-half results should normalize as the non-recurring revenue drops out and Q3 becomes the overhaul period. In 2027, forecast profit falls 23.5% to VND 4,949 billion, mainly because the one-off gains of 2026 do not recur.

REVENUE 2026F · TCBS
62,799
VND bn · **+83.1%**

NPAT TO PARENT 2026F · TCBS
6,465
VND bn · **+166.4%**

EPS 2026F · TCBS
2,107
VND/sh · P/E 6.2x

GROSS MARGIN 2026F
17.4%
full year

SHARE INFORMATION & VALUATION · as of 27 Aug 2026

PRICE · VND	MARKET CAP · VND BN	P/E · X	P/B · X	BVPS · VND	SHARES · MN
13,150	40,342	6.6	1.0	13,486	3,067.8

1. TCBS assessment

Our view on the Q2/2026 results, earnings quality and the outlook

PV Power's Q2/2026 net revenue reached **VND 20,308 billion, up 116.1% year on year** and 64.7% quarter on quarter; the H1 2026 total was VND 32,635 billion, up 86.0%. NPAT attributable to the parent reached **VND 3,519 billion, 5.8 times a year earlier**, lifting the H1 2026 total to VND 4,719 billion. Earnings quality, however, is better judged after stripping out the non-recurring revenue. Per the 7 Aug 2026 disclosure, Q2/2026 electricity-sales revenue includes VND 2,475.6 billion from FX differences settled for Vung Ang 1, the final settlement of the Ca Mau gas price, and a reversal of major-repair provisions, worth roughly VND 1,103 billion, VND 991 billion and VND 381 billion respectively. Because it was booked in revenue rather than other income, this amount lifts both revenue and the gross margin. After removing it, the gross margin falls from the reported 23.2% to 12.6%, only 0.2 percentage points above the 12.4% of Q2/2025. Adjusted revenue and pre-tax profit still rose 89.7% and 107.0% year on year, so the core business keeps growing, though well below the reported figures.

Nhon Trach 3 and 4 were the main driver of output growth. **The two units generated 1,727 million kWh in Q2/2026**, contributing 23.5% of group output in the first quarter both ran together. Group-wide generation reached 7,352 million kWh, up 54.1% from 4,771 million kWh a year earlier. Vung Ang 1 remained the largest plant among the coal- and gas-fired units, at 2,318 million kWh. Bringing the two new plants online also pushed interest expense to VND 518 billion in the quarter, up 275.4% year on year, as interest previously capitalized is now expensed directly. Net fixed assets rose from VND 22,330 billion at end-Q3/2025 to VND 45,789 billion the next quarter, when the two units were capitalized. This is a new cost base, not a one-off.

Short-term receivables are the balance-sheet item to watch most closely. They rose to **VND 25,247 billion, up 73.2% since the start of the year**, accounting for most of the 20.0% rise in total assets over H1 2026 and taking the asset base to VND 106,355 billion. Days receivable rose from 10 to 69, showing that cash has not grown in step with reported profit. On the funding side, borrowings rose to VND 38,089 billion. After deducting VND 26,574 billion of cash and short-term investments, net debt stood at VND 11,515 billion. Forecast 2026 debt/EBITDA is 2.9x, down from 4.7x in 2025.

For full-year 2026, TCBS Research forecasts revenue of **VND 62,799 billion** and NPAT attributable to the parent of **VND 6,465 billion**, equal to EPS of VND 2,107. The AGM plan approved on 20 May 2026 set a full-year pre-tax profit target of VND 1,328 billion, which H1 2026 already exceeded more than fourfold. Plan completion is therefore no longer a meaningful gauge of 2026 results. At a market price of VND 13,150 on 27 Aug 2026, the stock trades at a **trailing four-quarter P/E of 6.6x, P/B of 1.0x and EV/EBITDA of 6.5x**, against a median P/E of about 8.9x for listed power and gas peers.

We see 2027 earnings as a better basis for long-term valuation. Forecast profit falls 23.5% to VND 4,949 billion once the one-off gains of 2026 drop out. Over the longer term, the Quynh Lap project, with total investment of VND 59,372 billion, will require heavy spending: capex rises from VND 3,454 billion in 2026 to VND 21,461 billion in 2030 and pushes debt/EBITDA to 4.5x, while the project books no revenue before 2031. The TCBS model assumes no cash dividend through 2030, which income-focused investors should weigh. Under these assumptions, the expected return over the forecast period comes mainly from price appreciation.

2. Q2/2026 business results

Revenue, margins and the quality of the quarter's record profit

PV Power reported record quarterly profit in Q2/2026. **Net revenue reached VND 20,308 billion, up 116.1% YoY**, while **NPAT attributable to the parent rose 5.8 times to VND 3,519 billion**. In H1 2026, revenue increased 86.0% to VND 32,635 billion, with pre-tax profit of VND 5,560 billion and attributable NPAT of VND 4,719 billion. However, Q2 results included VND 2,475.6 billion in non-recurring revenue.

THREE TAKEAWAYS

01 **Electricity-sales revenue includes VND 2,475.6 billion of non-recurring revenue**. Excluding it, quarterly revenue was VND 17,832.4 billion, up 89.7% year on year; pre-tax profit was VND 1,676.4 billion, up 107.0%; and the gross margin fell from 23.2% to 12.6%.

02 **Nhon Trach 3 and 4 generated 1,727 million kWh in the first quarter both units ran**, equal to 23.5% of group output. Total output reached 7,352 million kWh, up 54.1%; this is the clearest recurring growth driver.

03 **Interest expense rose to VND 518 billion, up 275.4% year on year**. After Nhon Trach 3 and 4 were capitalized into fixed assets at end-2025, interest previously capitalized is now expensed directly. This is a new cost base, not a one-off.

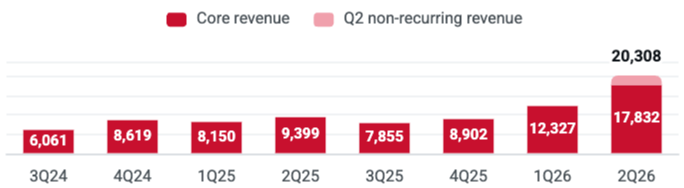
NET REVENUE	NPAT TO PARENT	GROSS PROFIT
20,308	**3,519**	**4,721**
VND bn · +116.1% YoY	VND bn · 5.8x YoY	VND bn · +304.2% YoY

REPORTED GROSS MARGIN	ADJUSTED GROSS MARGIN	EBITDA
23.2%	**12.6%**	**5,270**
reported · +10.8pp YoY	adjusted · +0.2pp YoY	VND bn · +207.5% YoY

Metric (VND bn)	Q2/2026	Q2/2025	%YoY	Q1/2026	%QoQ
Net revenue	20,308	9,399	+116.1%	12,327	+64.7%
COGS	-15,587	-8,231	+89.4%	-10,523	+48.1%
Gross profit	**4,721**	**1,168**	**+304.2%**	**1,804**	**+161.7%**
SG&A expenses	-422	-166	+154.2%	-236	+78.8%
Operating profit	**4,299**	**1,001**	**+329.5%**	**1,568**	**+174.2%**
Interest expense	-518	-138	+275.4%	-414	+25.1%
Profit before tax	**4,152**	**810**	**+412.6%**	**1,408**	**+194.9%**
Profit after tax	3,708	761	+387.3%	1,300	+185.2%
NPAT to parent	**3,519**	**602**	**+484.6%**	**1,200**	**+193.2%**

Net revenue by quarter

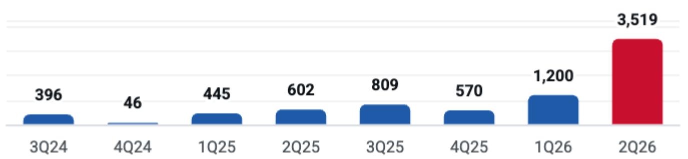
VND bn · last 8 quarters · lighter shade is non-recurring revenue



Source: PV Power consolidated statements, TCBS compiled

NPAT to parent by quarter

VND bn · last 8 quarters



Source: PV Power consolidated statements, TCBS compiled

3. Operating and financial analysis

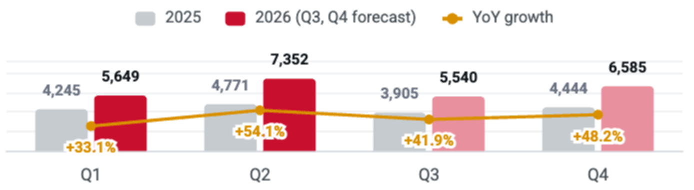
Output by plant, margin quality, the balance sheet and valuation

3.1. Power output and generation mix

Group-wide generation reached **7,352 million kWh in Q2/2026, up 54.1% year on year**; the H1 2026 total was 13,001 million kWh, up 44.2% and equal to 60.1% of the full-year output target set by the AGM. The generation mix shifted markedly from a year earlier: Nhon Trach 3 and 4 went from no output to the group's second-largest source, while hydropower remained a small share and varied with water conditions.

Power output by quarter

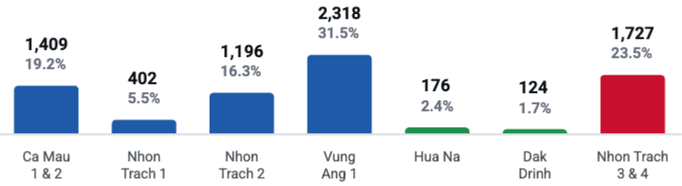
Bars: million kWh · line: YoY growth (%, right axis)



Source: *PV Power operating data, TCBS compiled*

Q2 output by plant

Million kWh · label below each bar is its share of total output



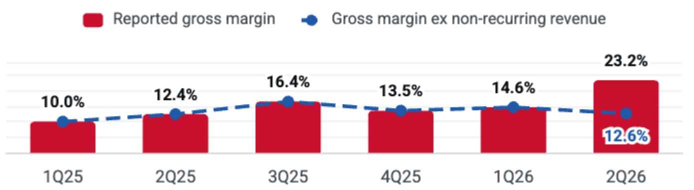
Source: *PV Power operating data, TCBS compiled*

- **Nhon Trach 3 and 4 accounted for about 66.9% of the output increase in Q2/2026**. These are Vietnam's first two LNG gas-fired units. Excluding them, Q2/2026 output was 5,625 million kWh, still up about 17.9% from 4,771 million kWh in Q2/2025. Imported LNG prices thus become a new cost variable, unlike the domestic-gas structure of Ca Mau and Nhon Trach 1 and 2.
- **Vung Ang 1 remained the largest plant, at 2,318 million kWh**, up 19.7% year on year. The two hydropower plants Hua Na and Dak Drinh together produced 300 million kWh, or 4.1% of total output. That small share limits the impact of hydrological swings on consolidated results relative to earlier periods.

3.2. Margins and earnings quality

Reported and adjusted gross margin

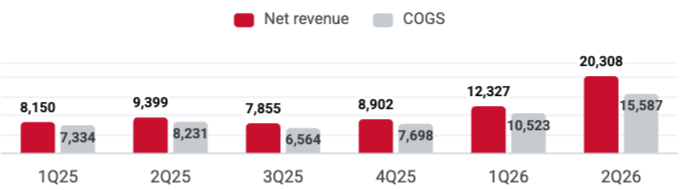
% · bars are reported, line is after removing non-recurring revenue



Source: *PV Power consolidated statements, TCBS calculations*

Net revenue and COGS

VND bn · last 6 quarters



Source: *PV Power consolidated statements, TCBS compiled*

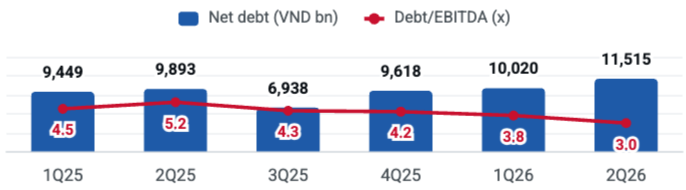
- **The reported gross margin of 23.2% is the highest since listing, but the adjusted margin was only 12.6%**. The 10.7-percentage-point gap comes entirely from VND 2,475.6 billion of non-recurring revenue. To gauge the core business, compare Q2/2026's 12.6% with 14.6% in Q1/2026 and 12.4% in Q2/2025. The adjusted margin fell from the prior quarter because Nhon Trach 3 and 4 use imported LNG, which costs more than domestic gas.
- **For full-year 2026, the model forecasts a gross margin of 17.4%**. That figure includes the Q2/2026 non-recurring revenue; excluding it, the full-year margin drops to about 14.0%, close to the 14.5% forecast for 2027. Second-half margins bear watching: Q3 is the overhaul period, with forecast output of 5,540 million kWh, about 24.6% below Q2/2026, and no one-off gains to help.

3.3. Balance sheet, cash flow and investment cycle

Total assets at end-Q2/2026 reached **VND 106,355 billion, up 20.0% since the start of the year**. The increase came mainly from short-term receivables, whose balance grew by VND 10,669 billion. Borrowings reached VND 38,089 billion; after deducting VND 26,574 billion of cash and short-term investments, net debt stood at VND 11,515 billion.

Net debt and leverage by quarter

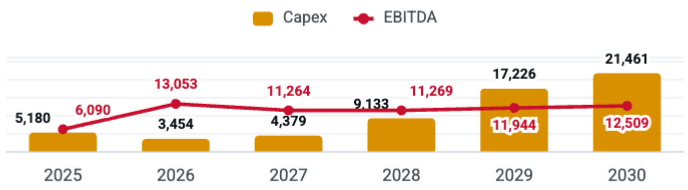
Bars: net debt (VND bn) · line: debt/EBITDA (x, right axis)



Source: *PV Power consolidated statements, TCBS calculations*

Capex and forecast EBITDA

VND bn · 2025 actual, 2026-2030 TCBS forecast



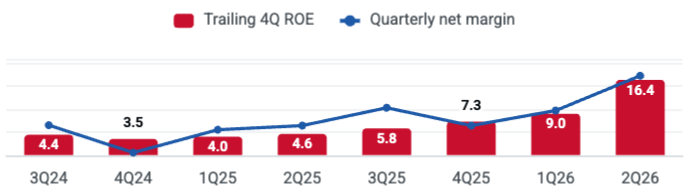
Source: *TCBS Research model*

- **Receivables of VND 25,247 billion are the clearest earnings-quality risk**. The balance is 73.2% higher than at the start of the year and days receivable rose from 10 to 69. For a generator that sells almost all its output to a single buyer, the offtaker's payment schedule directly affects when profit turns into cash. On the other hand, VND 26,574 billion of cash and short-term investments shows that liquidity is intact.
- **A heavy investment cycle begins in 2028 with the Quynh Lap project**. The 1,500 MW LNG plant carries total investment of VND 59,372 billion, of which PV Power holds 51%, lifting capex from VND 3,454 billion in 2026 to VND 9,133 billion in 2028 and VND 21,461 billion in 2030. As a result, borrowings rise from VND 38,089 billion to VND 56,423 billion and debt/EBITDA climbs from 2.9x to 4.5x, while the project starts no commercial generation before 2031. Because the model reflects the capex and debt but no Quynh Lap revenue yet, profitability metrics weaken over 2029-2030.

3.4. Profitability and valuation

Trailing 4Q ROE and net margin

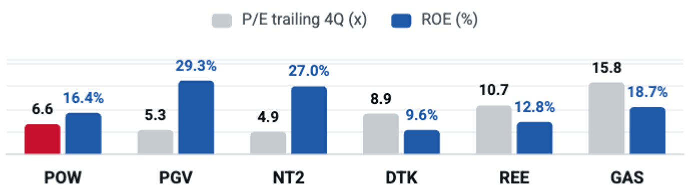
% · ROE (bars) and quarterly net margin (line)



Source: *TCBS calculations on consolidated statements*

P/E and ROE vs listed power and gas peers

P/E (x, left axis) and ROE (%, right axis) · as of 27 Aug 2026



Source: *TCBS market data*

- **Trailing four-quarter ROE rose from 7.3% at end-2025 to 16.4%**, the highest since listing. Part of that gain came from the VND 2,475.6 billion of non-recurring revenue. Excluding it, trailing ROE drops to about 9.6%, still improving on Nhon Trach 3 and 4 but short of double digits. The model forecasts full-year 2026 ROE of 16.6%, easing to 10.8% in 2027.
- **Trailing four-quarter P/E is 6.6x and P/B is 1.0x**, against a peer median P/E of 8.9x. Current P/E, however, is calculated on profit that includes one-off gains. On forecast 2027 profit, P/E rises to 8.2x, above PGV at 5.3x and NT2 at 4.9x. A P/B of 1.0x means POW's market value is roughly its book value. That level prices in little expectation for Quynh Lap, given the project's distant cash flows and remaining execution risk.

Appendix: Q2/2026 financial statements

Condensed consolidated balance sheet and income statement

Balance sheet (VND bn)

Metric	Q2/2025	Q3/2025	Q4/2025	Q1/2026	Q2/2026
Cash & cash equivalents	10,147	9,681	6,738	8,332	9,834
Short-term financial investments	7,829	11,116	12,531	15,068	16,740
Cash & short-term investments	**17,976**	**20,797**	**19,269**	**23,400**	**26,574**
Short-term receivables	13,558	10,365	14,578	17,669	25,247
Inventories	2,387	2,338	2,174	2,647	2,677
Net fixed assets	23,022	22,330	45,789	45,446	44,485
Total assets	**85,651**	**85,771**	**88,612**	**95,758**	**106,355**
Short-term borrowings	11,735	11,737	11,250	14,183	18,962
Long-term borrowings	16,134	15,998	17,637	19,237	19,127
Total borrowings	**27,869**	**27,735**	**28,887**	**33,420**	**38,089**
Total liabilities	**50,076**	**49,296**	**51,396**	**54,463**	**61,691**
Total equity (incl. minority interest)	**35,576**	**36,476**	**37,216**	**41,295**	**44,664**
Non-controlling interests	2,734	2,734	3,001	3,101	3,290
Charter capital	23,419	23,419	27,868	30,678	30,678

Income statement (VND bn)

Metric	Q2/2025	Q3/2025	Q4/2025	Q1/2026	Q2/2026
Net revenue	9,399	7,855	8,902	12,327	20,308
COGS	−8,231	−6,564	−7,698	−10,523	−15,587
Gross profit	**1,168**	**1,291**	**1,204**	**1,804**	**4,721**
SG&A expenses	−166	−212	−531	−236	−422
Operating profit	**1,001**	**1,078**	**673**	**1,568**	**4,299**
Interest expense	−138	−152	−246	−414	−518
Profit before tax	**810**	**1,012**	**902**	**1,408**	**4,152**
Profit after tax	761	948	825	1,300	3,708
NPAT to parent	**602**	**809**	**570**	**1,200**	**3,519**
EBITDA	1.714	1.794	1.399	2.531	5.270

Source: PV Power quarterly consolidated statements. Q2/2026 revenue includes VND 2,475.6 billion of non-recurring revenue, detailed in section 2.

Appendix · Annual financial model & forecast · 2021-2030

Unit: VND billion (except rows in %, x, VND, days) · Columns 2026 to 2030 are TCBS forecasts · P/E and P/B for every year are computed on the market price of VND 13,150 on 27 Aug 2026, not the historical multiple at the time · Equity and BVPS are attributable to the parent, excluding non-controlling interests

	ACTUAL					FORECAST · TCBS				
Metric	**2021**	**2022**	**2023**	**2024**	**2025**	**2026**	**2027**	**2028**	**2029**	**2030**
Shares outstanding (mn)	2,341.9	2,341.9	2,341.9	2,341.9	2,786.8	3,067.8	3,067.8	3,067.8	3,067.8	3,067.8
EPS (VND/share)	**586**	**672**	**338**	**362**	**791**	**2,107**	**1,613**	**1,635**	**1,799**	**1,854**
P/E (x)	**22.4**	**19.6**	**38.9**	**36.3**	**16.6**	**6.2**	**8.2**	**8.0**	**7.3**	**7.1**
BVPS (VND/share)	9,335	9,947	10,240	10,434	11,153	14,176	15,789	17,424	19,224	21,078
P/B (x)	**1.4**	**1.3**	**1.3**	**1.3**	**1.2**	**0.9**	**0.8**	**0.8**	**0.7**	**0.6**
ROE	**6.3%**	**7.0%**	**3.4%**	**3.5%**	**7.3%**	**16.6%**	**10.8%**	**9.8%**	**9.8%**	**9.2%**
Gross margin	10.3%	13.2%	9.5%	6.6%	13.1%	17.4%	14.5%	14.0%	14.2%	14.3%
Operating margin	9.8%	10.1%	5.1%	3.7%	9.4%	14.6%	11.5%	11.0%	11.2%	11.3%
Net margin	**7.3%**	**7.3%**	**3.7%**	**3.7%**	**7.1%**	**10.3%**	**7.8%**	**7.6%**	**7.8%**	**7.6%**
Cash dividend (VND bn)	0	0	0	0	0	0	0	0	0	0
Days receivable	97	98	145	144	135	117	150	148	146	147
Net revenue	**24,561**	**28,224**	**28,329**	**30,306**	**34,306**	**62,799**	**63,581**	**66,048**	**70,435**	**74,357**
Revenue growth		*14.9%*	*0.4%*	*7.0%*	*13.2%*	*83.1%*	*1.2%*	*3.9%*	*6.6%*	*5.6%*
Gross profit	2,540	3,726	2,704	1,998	4,479	10,899	9,219	9,247	10,002	10,633
EBITDA	5,218	5,668	4,245	3,938	6,090	13,053	11,264	11,269	11,944	12,509
Profit before tax	2,339	2,809	1,442	1,383	3,234	7,675	6,390	6,477	7,210	7,428
NPAT to parent	**1,799**	**2,061**	**1,038**	**1,112**	**2,427**	**6,465**	**4,949**	**5,016**	**5,520**	**5,687**
Profit growth		*14.6%*	*−49.6%*	*7.1%*	*118.3%*	*166.4%*	*−23.5%*	*1.4%*	*10.0%*	*3.0%*
Cash & short-term investments	8,224	8,252	8,440	11,564	6,738	10,968	14,754	14,573	12,427	10,513
Trade receivables	5,343	9,768	12,710	11,121	14,197	25,988	26,312	27,333	29,148	30,771
Total assets	**52,977**	**56,843**	**70,362**	**79,915**	**88,612**	**113,627**	**118,873**	**128,219**	**144,599**	**164,760**
Total borrowings	**8,458**	**9,017**	**12,679**	**22,659**	**28,887**	**38,089**	**37,693**	**39,365**	**46,652**	**56,423**
Net debt	−297	−884	1,848	6,983	9,618	7,921	3,939	3,792	11,225	20,909
Total liabilities	21,852	23,562	36,243	45,234	51,396	66,687	66,387	69,593	78,361	90,201
Equity attributable to parent	**28,638**	**30,516**	**31,415**	**32,009**	**34,215**	**43,490**	**48,439**	**53,455**	**58,975**	**64,663**
Minority interests	2,488	2,765	2,705	2,671	3,001	3,450	4,047	5,171	7,263	9,896
Charter capital	23,419	23,419	23,419	23,419	27,868	30,678	30,678	30,678	30,678	30,678
Operating cash flow (CFO)	6,661	638	−2,395	−4,040	21,664	1,892	8,464	9,256	8,801	9,844
Capex	−286	−2,601	−6,312	−9,793	−5,180	−3,454	−4,379	−9,133	−17,226	−21,461
Debt/EBITDA (x)	1.62	1.59	2.99	5.75	4.74	2.92	3.35	3.49	3.91	4.51

Source: PV Power consolidated statements for the actual columns, TCBS Research forecasts. The forecast includes the Quynh Lap project in capex and debt from 2028 but books no revenue for it, as the plant is expected to start commercial generation only after 2030.

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